Brand Finance®





China 500 2019

The annual report on the most valuable and strongest Chinese brands March 2019

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Bridging the Gap.



were able to apply for supporters. These are only granted to companies deemed highly reputable by the College of Arms. We have found that the usage of the Coat of Arms is helpful in our core Brand Finance business, particularly in the international market where the implied status is recognised, but also with regards to the Brand Finance Institute, Brand Finance Forums. and Brand Exchange.

All aspects of the full Brand Finance Coat of Arms have been specially created and have meaning related to our ethos and philosophy.

Original version

Individuals, organisations, and companies are keen to associate themselves with the notions of duty, service, consistency, and heritage that the Monarchy conveys. The fact that the British Monarchy is still a working institution and that the College of Arms has such close ties to it, means a grant of arms is the most relevant and direct way for British and Commonwealth brands to associate themselves with such noble characteristics. The rigorous process conducted by the heralds at the College of Arms means that only those companies deemed to have sufficient standing will be awarded arms, so the public can have confidence that the desired associations are grounded in fact. A Coat of Arms is therefore a certification of a brand's dependability and longevity, reinforcing consumer perception and boosting brand value.

The Brand Finance coat of arms

Brand Finance originally registered its Coat of Arms on its 10th anniversary in 2006. In 2016, we

Bridge

Symbolises the company's mission:

Bridging the gap between marketing and finance.

Diagonal lines

The heraldic symbol for branding.

Circles

The heraldic symbol for finance.

Bool

The heraldic symbol for knowledge.

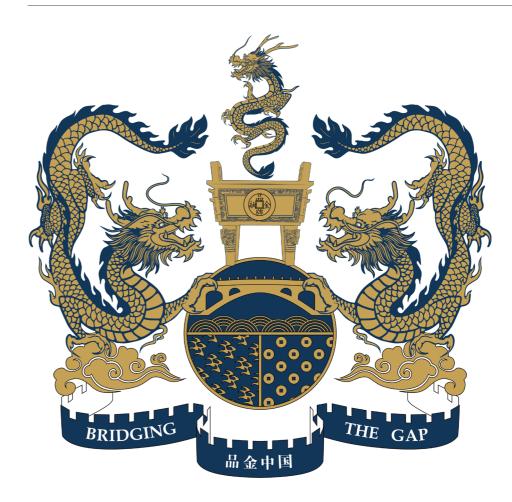
Colours

Blue: Strength, truth and loyalty.

Gold: Understanding, respect, virtue and generosity.

Dragons

The heraldic symbol for strength and guardianship.



Flame & Dragon

The combined imagery of flames and dragons is traditional and represents the omnipotence of the dragon. This style of dragon is used by the richest Dynasty in Chinese history, the Song Dynasty.

Circles

The earliest coins used in China can be traced back to the First Emperor Qinshihuangdi in the Qin Dynasty. The logo of the World Heritage Committee is a Chinese Qin coin.

Clouds

Auspicious cloud patterns have been circulated for more than 5,000 years and are one of the most representative cultural symbols of China.

Chinese version

Brand Finance established its presence in China in 2017 and recognises the importance of respecting Chinese culture when building its business there. For this reason, we recently developed a version of the Brand Finance Coat of Arms in order to incorporate themes that are rooted in Chinese values. The Coat of Arms consists of three dragons and several elements that embody the core mission of Brand Finance China.

Bridge

Zhaozhou Bridge, meaning 'stable economy', is situated on the Fanhe River in Zhaoxian County and has a 1,400-year-old history.

Water

Chinese ancient Fengshui has the saying "mountain supports people and water supports wealth"; the strongest relationship between the five elements of nature and fortune is water.

Ding

Ding is the highest symbol of authority and has associations of fame, reaching the pinnacle and support.

Great Wall

The Great Wall symbolises a rich history of unity, high standards, overcoming difficulties and managing risk, all of which are the cornerstones of a brand and the foundation of the logo.

About Brand Finance.

Brand Finance is the world's leading independent brand valuation and strategy consultancy.

Brand Finance was set up in 1996 with the aim of 'bridging the gap between marketing and finance'. For more than 20 years, we have helped companies and organisations of all types to connect their brands to the bottom line.

We pride ourselves on four key strengths:

+ Independence

+ Transparency

+ Technical Credibility

+ Expertise

We put thousands of the world's biggest brands to the test every year, evaluating which are the strongest and most valuable.

Brand Finance helped craft the internationally recognised standard on Brand Valuation – ISO 10668, and the recently approved standard on Brand Evaluation – ISO 20671.



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Brand Finance

Global Forum 2019

Understanding the Value of Geographic Branding 2 April 2019

Join us at the Brand Finance Global Forum, an action-packed day-long event at the Royal Automobile Club in London, as we explore how geographic branding can impact brand value, attract customers, and influence key stakeholders.

www.brandfinance.com/events

Request Your Brand Value Report.

A Brand Value Report provides a complete breakdown of the assumptions, data sources, and calculations used to arrive at your brand's value.

Each report includes expert recommendations for growing brand value to drive business performance and offers a cost-effective way to gaining a better understanding of your position against competitors.

What is a Brand Value Report?

Brand Valuation Summary

- + Internal understanding of brand
- + Brand value tracking
- + Competitor benchmarking
- + Historical brand value

Brand Strength Index

- + Brand strength tracking
- + Brand strength analysis
- + Management KPIs
- + Competitor benchmarking

Royalty Rates

- + Transfer pricing
- + Licensing/franchising negotiation
- + International licensing
- + Competitor benchmarking

Cost of Capital

+ Independent view of cost of capital for internal valuations and project appraisal exercises

Customer Research

+ Utilities + Tech
+ Insurance + Auto
+ Banks + Hotels
+ Telecoms + Beers
+ Airlines + Oil & Gas

For more information regarding our Brand Value Reports, please contact:

enquiries@brandfinance.com

What are the benefits of a Brand Value Report?



Insight



Strategy



Benchmarking



Education



Communication



Understanding

Foreword.



David HaighCEO. Brand Finance

What is the purpose of a strong brand: to attract customers, to build loyalty, to motivate staff? All true, but for a commercial brand at least, the first answer must always be 'to make money'.

Huge investments are made in the design, launch, and ongoing promotion of brands. Given their potential financial value, this makes sense. Unfortunately, most organisations fail to go beyond that, missing huge opportunities to effectively make use of what are often their most important assets. Monitoring of brand performance should be the next step, but is often sporadic. Where it does take place, it frequently lacks financial rigour and is heavily reliant on qualitative measures, poorly understood by non-marketers.

As a result, marketing teams struggle to communicate the value of their work and boards then underestimate the significance of their brands to the business. Sceptical finance teams, unconvinced by what they perceive as marketing mumbo jumbo, may fail to agree necessary investments. What marketing spend there is, can end up poorly directed as marketers are left to operate with insufficient financial guidance or accountability. The end result can be a slow but steady downward spiral of poor communication, wasted resources, and a negative impact on the bottom line.

Brand Finance bridges the gap between marketing and finance. Our teams have experience across a wide range of disciplines from market research and visual identity to tax and accounting. We understand the importance of design, advertising, and marketing, but we also believe that the ultimate and overriding purpose of brands is to make money. That is why we connect brands to the bottom line.

By valuing brands, we provide a mutually intelligible language for marketing and finance teams. Marketers then have the ability to communicate the significance of what they do, and boards can use the information to chart a course that maximises profits. Without knowing the precise, financial value of an asset, how can you know if you are maximising your returns? If you are intending to license a brand, how can you know you are getting a fair price? If you are intending to sell, how do you know what the right time is? How do you decide which brands to discontinue, whether to rebrand and how to arrange your brand architecture? Brand Finance has conducted thousands of brand and branded business valuations to help answer these questions.

Brand Finance's research revealed the compelling link between strong brands and stock market performance. It was found that investing in highly-branded companies would lead to a return almost double that of the average for the S&P 500 as a whole

Acknowledging and managing a company's intangible assets taps into the hidden value that lies within it. The following report is a first step to understanding more about brands, how to value them and how to use that information to benefit the business.

The team and I look forward to continuing the conversation with you.

A World of Opportunities Open to Chinese Brands.

- + Chinese brands build impressive scale but miss out on further growth, focusing almost exclusively on domestic market, with less than 10% of country's brand value attributed to overseas activity
- + Two in every three among China's most valuable brands generate over 95% of brand value domestically
- + Chinese brands which maintain sound domestic business with 25-50% of brand value coming from abroad are on average more valuable than others in Brand Finance China 500 ranking
- + ICBC is most valuable, WeChat strongest, and iQiyi fastest-growing brand in China this year

Executive Summary.

A world of opportunities

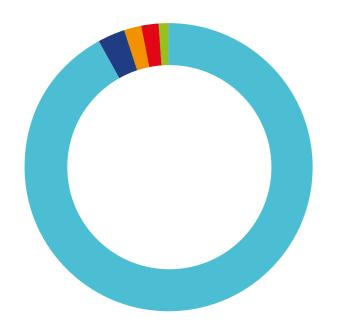
Chinese brands are missing out on opportunities abroad, as more than 90% of the country's brand value is generated domestically, but brands in industries such as electronics, e-commerce, and engineering & construction are leading the charge in increasing China's stake in international markets, according to the Brand Finance China 500 2019 report. The annual ranking by Brand Finance, the world's leading independent brand valuation and strategy consultancy, has been extended from 300 to feature 500 of the country's most valuable brands for the first time this year.

At present, China's principal focus is its domestic market, which accounts for 92.6% of the total brand value generated by the 500 most valuable brands included in the ranking. By contrast, international markets are responsible for a tiny slice of the brand value pie. Abroad, Asia Pacific is unsurprisingly the favourite business destination among Chinese brands, accounting for 2.7% of the total. Next are the Americas (1.9%), followed by Europe (1.5%). Chinese brand activity in Europe, given the large scale of the market, remains at a relatively low level compared to the Middle East and Africa (1.2%), reflecting China's commitment to this fast-developing part of the world.

By embracing the marketing strategy of brands such as Huawei, Alibaba, and Lenovo, which have stepped successfully onto the global stage, managers of domestic Chinese brands can see their brand value soar. Many more of China's most valuable brands should adopt the mindset of the foreign consumer and follow the country leadership's call for growth abroad.

David Haigh CEO. Brand Finance

Where is the brand value of Chinese brands generated?



Region	% of total	
• China	92.6%	
Asia Pacific	2.7%	
Americas	1.9%	Total Abroad
Europe	1.5%	7.4%
Middle East & Africa	1.2%	_
Total	100.0%	

The Brand Finance China 500 2019 report has also looked at each brand individually, analysing what proportion of its brand value is generated abroad. According to these criteria, the 500 brands featured in the ranking can be divided into four categories: from (1) those which focus on the domestic market – with over 95% of brand value generated within China; through (2) those that venture abroad – with 5-25% of brand value attributable to overseas activity; to (3) those that have a strong global presence – with international markets responsible for 25-50% of their brand value; and finally to (4) those which are almost completely focused on external activity – and can trace more than 50% of their brand value to revenues generated outside of China.

Category	Number of Brands	Combined Brand Value (USDm)	Average Brand Value (USDm)	Share of Total Brand Value in the Ranking
Domestic Giants Overseas Share of Brand Value <5%	333	1,339,613	4,023	74.3%
Foreign Ventures Overseas Share of Brand Value 5-25%	65	167,236	2,573	9.3%
Global Players Overseas Share of Brand Value 25-50%	44	221,137	5,026	12.3%
Factory of the World Overseas Share of Brand Value >50%	58	75,122	1,295	4.2%
	500	1,803,108	3,606	100%

1) Domestic giants

Two in every three among China's most valuable brands (333 out of 500) generate more than 95% of their brand value domestically. The vast scale of the Chinese market allows them for significant brand value growth, however, should these brands step outside China into the international arena, they could tap into new opportunities offered by the global economy.

This category includes some of the most valuable brands in the country, universal providers of banking, insurance, telecom, utility, and digital services, which together account for nearly 75% of the total brand value in the ranking.

Top 10 Most Valuable Brands





2019: **\$79,823m** 2018: **\$59,189m**



2019: **\$69,742m** 2018: **\$56,789m**

HUAWEI

2019: **\$62,278m** 2018: **\$38,046m**



2019: **\$57,626m** 2018: **\$32,609m**



2019: **\$55,670m** 2018: **\$53,226m**



2019: **\$55,040m** 2018: **\$37,321m**



2019: **\$51,292m** 2018: **\$40,944m**













2019: **\$50,707m**

+126.2% 2018: **\$22,415m**



2019: **\$49,701m** 2018: **\$40,774m**

Executive Summary. Executive Summary.

Top 10 Strongest Brands



















2019: **90.0 AAA**+ 2018: -











2019: **89.7 AAA**+ 2018: **90.3** AAA+











2019: **89.4 AAA** 2018: **89.3** AAA



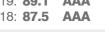








2018: **87.5** AAA











2019: **87.4** AAA 2018: **77.3** AA+











2019: **87.3** AAA 2018: **65.4 AA**-













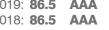
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2019: **86.3 AAA** 2018: -



leads as China's most valuable brand and the most valuable banking brand globally, growing 35% to US\$79.8 billion. It also fared well in brand strength as one of only three brands in the country to post the elite AAA+ rating.

A few other banking giants also belong to this category, including China Construction Bank which comes 2nd nationwide (brand value up 23% to US\$69.7 billion). The growth trajectory of China's banks, against a backdrop of trade friction and currency concerns, remains strong, thanks to a growing middle class and government support.

Across the insurance sector, **Ping An** (up a massive 77% to US\$57.6 billion) is leading the charge, growing comfortably against competition. It is now the 4th most valuable Chinese brand, up from 9th rank last year.

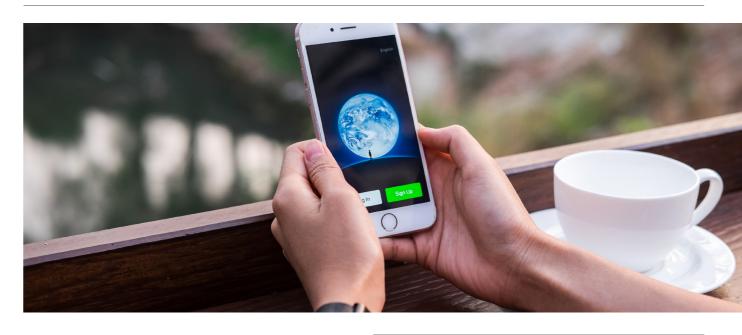
Telecommunications provider **China Mobile** (up 5% to US\$55.7 billion) in 5th place and utilities giant State Grid (up 25% to US\$51.3 billion) in 7th are further two industry leaders which count among those brands in the Brand Finance China 500 ranking that focus almost all of its business efforts on the domestic market.

In 9th position, at US\$50.7 billion, WeChat is a rising star, having lifted its brand value 126% over the previous year and secured the elite AAA+ rating. With a Brand Strength Index (BSI) score of 90.4, it is the strongest Chinese brand this year, across all sectors.

Its influence is reflected in the impressive way in which the brand has successfully created a digital ecosystem for its 1 billion Chinese customers who use the platform every day to instant message, read, shop, hire cabs, and more.

Whilst China's burgeoning middle class makes it tempting to continue strengthening the brand domestically, the massive growth experienced by brands as they pursue international business is also seductive.

WeChat now has 20 million users in Malaysia and with more ventures outside the domestic market, can see its brand value skyrocket even further. The platform is the jewel in the crown of the tech group **Tencent** (up 22% to US\$49.7 billion), which closes the top 10 of most valuable brands in China.



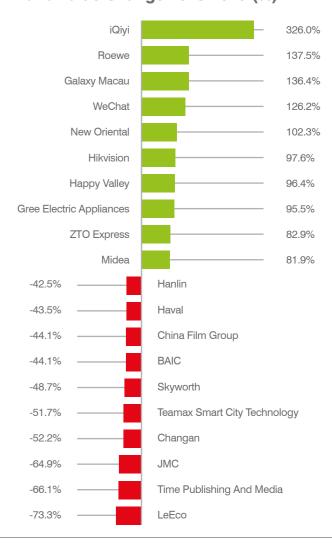
Another tech brand relying on the domestic customer base has made the most of the immense growth in demand for streaming content within the country. iQiyi is not just China's but the world's fastest-growing brand this year, up 326% to US\$4.3 billion. The Baidu-owned online video platform is China's answer to Netflix and hosts over 500 million monthly active users.

2) Foreign ventures

Some Chinese brands, especially in the engineering and construction sector which contributes six out of the 20 most valuable brands in this category, are steadily making their way into foreign markets, generating between 5-25% of their brand value abroad. This is mostly thanks to servicing large-scale international infrastructure projects such as the Belt and Road Initiative – an ambitious effort to improve cooperation and connectivity on a trans-continental scale. It aims to strengthen infrastructure, trade, and investment links between China and some 65 other countries.

Earlier this year, **CRECG**, a state-owned railway and engineering company, whose brand value has risen by 14% to US\$11.7 billion, discussed promising infrastructure opportunities with government officials in Croatia and Malaysia. Similarly, another engineering and construction firm, CRRC, whose brand value has surged 20% to US\$8.0 billion, has just won a second order from an Australian company for its double decker trains. The new trains, which put

Brand Value Change 2018-2019 (%)



Executive Summary.

China in the spotlight in Australia, will be designed to incorporate automatic temperature control systems and monitoring systems. Other business recently won by the brand outside China is for 22 trains with wind and sand resistant designs for an urban rail transit system in Egypt.

As Belt and Road gathers steam, with growing Chinese investment especially in Asia, the Middle East, and Africa, other engineering and construction giants, such as **CSCEC** (brand value down 3% to US\$25.7 billion) and **CRCC** (up 24% to US\$15.2 billion) are likely to generate more of their brand value abroad and join this category too.

3) Global players

Chinese brands which – while maintaining sound domestic business – have gained a solid foothold in the global market, generating between 25% and 50% of their brand value abroad, capture the best of both worlds. Although this category includes only 44 brands, their average brand value exceeds US\$5.0 billion, compared to just US\$3.6 billion for the Brand Finance China 500 ranking overall. Among those brands are household names recognised across the globe, such as Huawei and **AIA**, as well as oil and gas giants like

PetroChina and Sinopec, airlines – China Southern, China Eastern, Air China, and successful tech brands, including Midea, Hikvision, and Haier.

Huawei, which derives 47% of its revenue from abroad, is an international success story which could be an inspiration to other Chinese brands. The handset producer and telco infrastructure provider has jumped from 7th to 3rd place following a spectacular 64% rise in brand value to US\$62.3 billion. Huawei has been so successful because it offers world-class technology at affordable prices. This is a business model which will no doubt apply in many other sectors as Chinese companies go global.

Huawei's products are empowering the world's aspiring middle classes, especially in developing countries. On the other hand, in some Western countries, the brand has to navigate reputational crises and legal measures. It will be interesting to see whether this might impact the brand's global business ambition in the long run.

4) Factory of the world

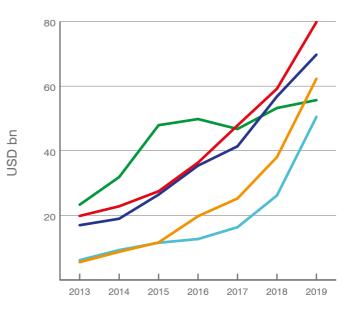
Finally, there are also those brands whose attention is primarily on the international market, generating

Brand Value by Sector



	Sector	Brand Value (USD bn)	% of total
•	Tech	475.4	26.4%
•	Banking	427.3	23.7%
•	Insurance	137.8	7.6%
•	Real Estate	136.0	7.5%
•	Telecoms	98.7	5.5%
•	Engineering & Construction	86.7	4.8%
•	Oil & Gas	74.4	4.1%
•	Spirits	63.6	3.5%
•	Utilities	59.7	3.3%
•	Logistics	38.0	2.2%
•	Other	205.5	11.4%
	Total	1,803.1	100.0%

Brand Value over Time

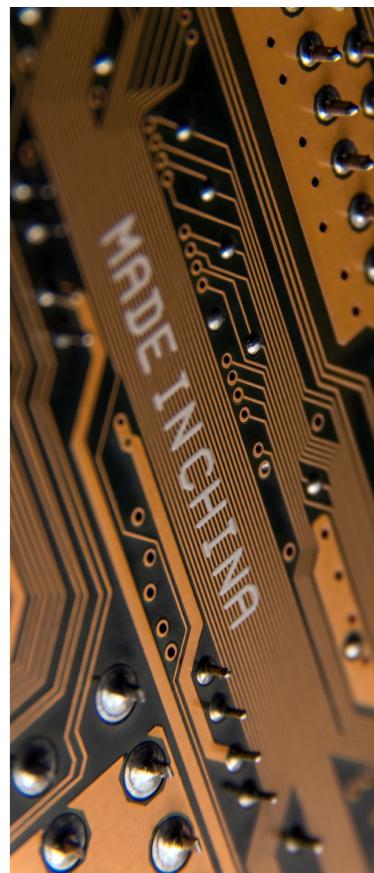


ICBCChina Construction BankPing AnChina Mobile

50-100% of their brand value abroad. For the most part, they are smaller B2B service providers and manufacturing subcontractors whose offering is often commoditised. A more defined brand strategy could see their revenues strengthen. Notable exceptions include e-commerce giant **Alibaba** and PC manufacturer **Lenovo** – two highly successful international brands, each registering significant brand value growth in the past year: 51% to US\$14.6 billion and 48% to US\$6.0 billion respectively.

Alibaba, described by some as the country's equivalent of Amazon, similarly to its US counterpart, offers more than just online retail. Alongside Tencent's WeChat Pay, Alibaba's Alipay dominates China's digital payment market.

At the same time, growth in Lenovo's global PC market has been boosted by expansion into premium segments such as workstations, thin and light PCs, and gaming PCs. A tactic which has helped this brand's global growth is said to be its strong emphasis on delegating authority to front-line operations. With manufacturing facilities in the US, China, India, Brazil, Japan, and Mexico, the company says it is well placed to cope with geopolitical and macroeconomic volatility.



Regional Analysis.

Top 5 Provinces by Brand Value



Introduction

The five provinces contributing the most brand value to this year's Brand Finance China 500 remain the same as last year, but some change ranks. Beijing remains the star performer with its 104 brands worth a total of US\$800.4 billion. Guangdong jumps into 2nd place and the top two provinces now contribute two-thirds of the total brand value in the ranking. Shanghai slips to 4th, while 3rd and 5th place are held by Zhejiang and Hong Kong respectively.

Beijing

ICBC remains the most valuable brand in Beijing and once again has pole position in the overall Brand Finance China 500 ranking. **Joy City** – a shopping mall brand launched in Beijing – is the city's strongest brand.

Guangdong

Huawei, a brand which originated in Shenzhen, snatches the lead from tech giant Tencent in Guangdong. 5G success has helped Huawei, despite US concerns, extend its footprint across the globe

with a consequent 64% surge in brand value over the past year. AAA+ **WeChat**'s great success in the domestic market has made it the province's strongest and fastest-growing brand as it plans to extend its global reach.

Zhejiang

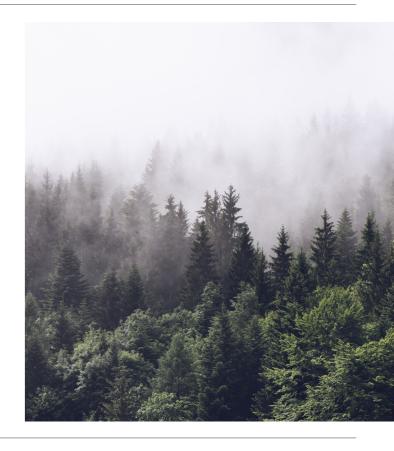
Taobao, valued for the first time, holds pole position in this province. As well as the most valuable, it is also the strongest brand – good news for the Alibaba Group to which it belongs. Its strength is coordinating trades for independent retailers with their consumers. Tech business **Hikvision** is the province's fastest-growing brand as it plans global expansion.

Shanghai

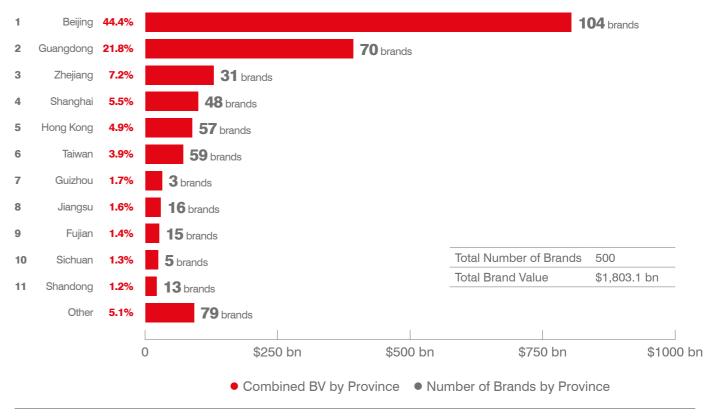
Bank of Communications is the most valuable brand in Shanghai. **Jinjiang**, the province's strongest brand, remains committed to mergers and acquisitions to strengthen its global presence in the hospitality industry. Automobile business **Roewe**, popular in the local market, has seen a massive 137% surge in brand value, making it the fastest-growing brand in the province.

Hong Kong

AIA continues as the most valuable brand in Hong Kong, aided by its successful expansion in the Asian Pacific market. **Hong Kong International Airport**, is the strongest brand, with visibility among international travellers.



Total Brand Value and Number of Brands by Province



Sector Reputation Analysis.

How brand reputation matters

Comparing brand reputation across sectors is a valuable process. Brand categories are converging in different ways, with new technologies disrupting many industries. Being the 'best of a bad bunch' in banking or insurance may not be good enough in a sector vulnerable to new challengers, such as fintech.

In China, the sector rankings differ significantly from those in other major markets, such as the US or UK. However, as is the case globally, sectors like banking have poorer reputation, while beer and hotel brands are more highly-regarded.

Beers and Hotels are trusted

Of the 10 sectors tracked, reputation and trust are highest in China for beer brands. All brands tracked score well, both domestic and imported. Tsingtao rates highest and **Budweiser** is in second place. The hotel sector is close behind, and also boasts the highest global score for reputation (7.3 out of 10), with global chains driving high performance while local chains lag.

Banking and Insurance lag behind

Financial services brands continue to struggle to earn the respect of consumers, with banking and insurance taking the bottom places in China. In banking (7.1), reputation is held down by the poor performance of many smaller, regional brands, whereas bigger brands such as ICBC and China Construction Bank have more respectable scores.

For insurance, low scores for service quality and value are reflected in a bottom-placed ranking for recommendation, opening opportunities for challengers and new entrants. But below-average scores for global brands such as AXA and Bupa suggest foreign brands are mistaken if they believe China offers easy pickings.

Polarisation in Auto and Tech

Scores overall for the auto sector are not especially impressive – but the sector average hides a huge discrepancy between premium German brands and competitors from other geographies, especially **Sectors Ranked by Reputation - China**





Hotels







Airlines



Tech





Auto





Sectors Ranked by Reputation - The World



Hotels



2 **Auto**



Tech



3= **Beers**



5= Oil & Gas



5= **Airlines**





8 **Utilities**



Banking



some domestic brands. Mercedes, Audi, BMW and **Porsche** are all in the top 5 for overall reputation, some distance above any other auto brand. No Chinese make breaks into the top 100.

In contrast, local giants WeChat and Huawei rank higher than even the strongest foreign tech brands – a rare case of Apple and Google forced to play catch-up.

Utilities fare well in China

Utilities brands are rarely admired globally, but in China high scores for State Grid and to a lesser extent **GD Power** show that it is possible for brands in this sector to gain the trust of consumers.

A strong brand reputation is a valuable asset for any business, driving higher customer acquisition, 6.8_{/10} satisfaction, loyalty, and advocacy. The net result is that high stakeholder 6.8/10 equity is a significant contributor to a solid brand strength and in effect supports business growth and profitability.

> **Steven Thomson** Insights Director, Brand Finance

Top 500 most valuable banking brands	1-50
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2019 Rank	2018 Rank		Brand	Sector	Province	2019 Brand Value	Brand Value Change	2018 Brand Value	2019 Brand Rating	2018 Brand Rating
1	1	+	ICBC	Banking	Beijing	\$79,823	+34.9%	\$59,189	AAA+	AAA+
2	2	(China Construction Bank	Banking	Beijing	\$69,742	+22.8%	\$56,789	AAA	AAA
3	7	1	Huawei	Tech	Guangdong	\$62,278	+63.7%	\$38,046	AAA-	AAA-
4	9	1	Ping An	Insurance	Guangdong	\$57,626	+76.7%	\$32,609	AAA-	AAA-
5	3	+	China Mobile	Telecoms	Beijing	\$55,670	+4.6%	\$53,226	AAA	AAA
6	8	1	Agricultural Bank Of China	Banking	Beijing	\$55,040	+47.5%	\$37,321	AAA	AAA
7	5	+	State Grid	Utilities	Beijing	\$51,292	+25.3%	\$40,944	AA+	AA+
8	4	+	Bank of China	Banking	Beijing	\$50,990	+22.1%	\$41,750	AAA	AAA
9	14	1	WeChat	Tech	Guangdong	\$50,707	+126.2%	\$22,415	AAA+	AAA
10	6	+	Tencent (QQ)	Tech	Guangdong	\$49,701	+21.9%	\$40,774	AAA	AAA
11	-	New	Taobao	Tech	Zhejiang	\$46,628	-	-	AAA-	-
12	10	+	PetroChina	Oil & Gas	Beijing	\$36,799	+18.0%	\$31,177	AAA-	AA+
13	-	New	Tmall	Tech	Zhejiang	\$36,430	-	-	AAA-	-
14	15	1	Moutai	Spirits	Guizhou	\$30,470	+43.4%	\$21,243	AAA-	AAA-
15	13	1	Sinopec	Oil & Gas	Beijing	\$29,147	+23.3%	\$23,640	AAA-	AA
16	11	+	CSCEC	Engineering & Construction	Beijing	\$25,673	-2.8%	\$26,411	AA-	AA
17	-	New	China Post	Logistics	Beijing	\$23,009	-	-	A+	-
18	18	←	China Merchants Bank	Banking	Guangdong	\$22,480	+34.8%	\$16,673	AAA-	AAA-
19	22	1	China Life	Insurance	Beijing	\$21,836	+51.7%	\$14,393	AAA	AAA-
20	12	+	China Telecom	Telecoms	Beijing	\$20,636	-13.9%	\$23,979	AAA-	AA+
21	19	+	Evergrande	Real Estate	Guangdong	\$20,444	+26.0%	\$16,229	AA+	AA+
22	16	+	Baidu	Tech	Beijing	\$19,476	-7.5%	\$21,046	AAA-	AAA
23	27	1	Country Garden	Real Estate	Guangdong	\$16,573	+42.6%	\$11,622	AA-	A+
24	21	+	Wuliangye	Spirits	Sichuan	\$16,038	+9.6%	\$14,635	AAA-	AAA-
25	29	1	AIA	Insurance	Hong Kong	\$15,503	+51.0%	\$10,270	AAA-	AA
26	25	+	CRCC	Engineering & Construction	Beijing	\$15,164	+24.4%	\$12,191	AA-	AA-
27	32	1	Alibaba	Tech	Zhejiang	\$14,607	+51.1%	\$9,666	AA+	AAA-
28	23	+	Bank of Communications	Banking	Shanghai	\$14,507	+3.2%	\$14,055	AA	AA+
29	20	+	Shanghai Pudong Development Bank	Banking	Shanghai	\$13,252	-10.3%	\$14,772	AA-	AA
30	30	←	China CITIC Bank	Banking	Beijing	\$12,856	+25.2%	\$10,265	AA	AA
31	40	1	Midea	Tech	Guangdong	\$12,656	+81.9%	\$6,959	AA+	AA+
32	24	+	NetEase	Tech	Guangdong	\$12,160	-0.7%	\$12,240	AA	AA+
33	26	1	Industrial Bank	Banking	Fujian	\$11,689	-2.4%	\$11,972	AA-	AA
34	31	+	CRECG	Engineering & Construction	Beijing	\$11,653	+13.6%	\$10,255	Α	A+
35	17	+	JD.com	Tech	Beijing	\$11,385	-42.0%	\$19,623	AA+	А
36	-	New	Postal Savings Bank	Banking	Beijing	\$11,031	-	-	Α	-
37	39	1	Vanke	Real Estate	Guangdong	\$10,967	+54.3%	\$7,110	A+	Α
38	-	New	Greenland	Real Estate	Shanghai	\$10,807	-	-	Α	-
39	33	+	CPIC	Insurance	Shanghai	\$10,721	+22.7%	\$8,738	AA-	AA+
40	28	+	China Unicom	Telecoms	Beijing	\$10,233	-10.9%	\$11,479	AA+	AA
41	34	+	China Minsheng Bank	Banking	Beijing	\$9,401	+10.6%	\$8,498	AA-	AA+
42	38	+	PICC	Insurance	Beijing	\$9,139	+26.8%	\$7,208	AA+	AA
43	36	+	TSMC	Tech	Taiwan	\$9,086	+16.1%	\$7,827	AA+	AA+
44	37	+	Yanghe	Spirits	Jiangsu	\$9,060	+16.2%	\$7,795	AA	AA
45	59	1	Hikvision	Tech	Zhejiang	\$8,600	+97.6%	\$4,352	AAA-	AAA-
46	50	+	Poly Development	Real Estate	Guangdong	\$8,216	+49.7%	\$5,489	A+	A+
47	54	<u>+</u>	Longfor Properties	Real Estate	Beijing	\$8,183	+72.2%	\$4,753	AA	AA-
48	-	New	Youku	Tech	Beijing	\$8,105	-	-	AAA-	-
49	42	+	CRRC	Engineering & Construction		\$7,950	+19.7%	\$6,643	AA	AA-
50	62	†	Gree Electric Appliances	Tech	Guangdong	\$7,844	+95.5%	\$4,012	AAA-	A+
30	<i></i>	-	a. se ziocate i applicationo	10011	Judinguong	Ψ1,011	. 55.670	Ψ1,012	, , , , , ,	

Top 500 most valuable banking brands 51-100

2019 Rank	2018 Rank		Brand	Sector	Province	Brand Value	Value Change	Brand Value	Brand Rating	Brand Rating
51	45	+	Yili	Food	Inner Mongolia	\$7,659	+24.4%	\$6,158	AAA-	AAA-
52	44	+	China Everbright Bank	Banking	Beijing	\$7,655	+20.1%	\$6,375	AA-	AA
53	48	+	MCC	Engineering & Construction	Beijing	\$7,072	+22.4%	\$5,777	A+	AA-
54	-	New	Sunac	Real Estate	Tianjin	\$7,058	-	-	A+	-
55	53	+	Haier	Tech	Shandong	\$6,541	+37.2%	\$4,766	AA+	A+
56	65	1	China Resources Land	Real Estate	Hong Kong	\$6,487	+67.9%	\$3,864	A+	А
57	43	+	Xiaomi	Tech	Beijing	\$6,099	-7.9%	\$6,620	AA	AA-
58	58	(suning.com	Retail	Jiangsu	\$6,050	+37.9%	\$4,386	AA	AA
59	60	1	Lenovo	Tech	Beijing	\$6,029	+48.0%	\$4,073	AA	AA-
60	46	+	Geely Auto	Automobiles	Zhejiang	\$6,020	+0.2%	\$6,010	AA-	AA
61	49	+	Chunghwa	Telecoms	Taiwan	\$5,633	+2.3%	\$5,507	AA+	AA+
62	66	1	Luzhou Laojiao	Spirits	Sichuan	\$5,371	+40.4%	\$3,825	AAA-	AA+
63	35	+	Dalian Wanda	Real Estate	Shandong	\$5,190	-33.8%	\$7,836	AA-	AA
64	73	1	Harbin	Beers	Heilongjiang	\$5,180	+46.4%	\$3,539	AAA	AA+
65	70	1	ctrip.com	Tech	Shanghai	\$5,015	+38.8%	\$3,613	AA	AA-
66	76	1	Mengniu	Food	Inner Mongolia	\$4,994	+44.9%	\$3,446	AA+	AA
67	72	1	CNBM	Engineering & Construction	Beijing	\$4,920	+39.0%	\$3,539	A+	AA-
68	-	New	Meituan	Tech	Beijing	\$4,895	-	-	Α	-
69	51	+	CNOOC	Oil & Gas	Beijing	\$4,762	-8.9%	\$5,227	AA	AA
70	106	1	Galaxy Macau	Hotels	Macau	\$4,735	+136.4%	\$2,003	AAA	AA-
71	64	+	Cathay Life Insurance Co	Insurance	Taiwan	\$4,642	+19.8%	\$3,875	AA+	AA
72	79	1	CFLD	Real Estate	Beijing	\$4,485	+31.0%	\$3,424	A+	A+
73	61	+	China Southern	Airlines	Guangdong	\$4,461	+9.8%	\$4,063	AAA-	AAA-
74	56	+	CCCC	Engineering & Construction	Beijing	\$4,435	-2.7%	\$4,558	A+	AA-
75	55	1	Fubon Life	Insurance	Taiwan	\$4,425	-4.7%	\$4,641	AA-	AA-
76	179	1	iQiyi	Tech	Beijing	\$4,299	+326.0%	\$1,009	AA	Α
77	57	+	China Cinda	Banking	Beijing	\$4,279	-4.9%	\$4,500	AA-	А
78	67	+	China Eastern	Airlines	Shanghai	\$4,227	+10.9%	\$3,810	AAA-	AAA-
79	80	1	Bank of Beijing	Banking	Beijing	\$4,174	+29.2%	\$3,230	AA-	AA-
80	78	+	Air China	Airlines	Beijing	\$4,118	+20.0%	\$3,433	AA+	AAA-
81	83	1	China Taiping	Insurance	Hong Kong	\$4,101	+32.1%	\$3,104	AA	Α
82	69	+	Hua Xia Bank	Banking	Beijing	\$4,001	+10.7%	\$3,615	AA-	AA
83	84	1	Weibo	Tech	Beijing	\$3,885	+36.4%	\$2,847	AA+	AAA-
84	63	+	Sun Hung Kai Properties	Real Estate	Hong Kong	\$3,883	-1.4%	\$3,940	AA	AA
85	89	1	Anta	Apparel	Fujian	\$3,871	+47.2%	\$2,631	AA+	AA+
86	41	+	Haval	Automobiles	Hebei	\$3,813	-43.5%	\$6,755	A+	AA+
87	-	New	Logan	Real Estate	Hong Kong	\$3,729	-	-	Α	-
88	86	+	Hang Seng Bank	Banking	Hong Kong	\$3,723	+33.3%	\$2,792	AA	AA
89	52	+	Chow Tai Fook	Apparel	Hong Kong	\$3,693	-26.3%	\$5,014	AA	AA
90	92	1	Snow	Beers	Beijing	\$3,666	+51.8%	\$2,415	AA+	AA-
91	100	1	China International Travel	Leisure & Tourism	Beijing	\$3,661	+70.2%	\$2,151	A+	А
92	-	New	SF Express	Logistics	Guangdong	\$3,634	-	-	AA	-
93	77	+	BYD	Automobiles	Guangdong	\$3,495	+1.5%	\$3,444	AA-	AA+
94	75	+	New China Life (NCL)	Insurance	Beijing	\$3,481	+1.0%	\$3,448	AA-	AA-
95	85		Master Kong	Food	Tianjin	\$3,274	+15.7%	\$2,831	AA	AA
96	-	New	Haitian	Food	Guangdong	\$3,271	-	-	AA-	-
97	82	+	Swire Pacific	Commercial Services	Hong Kong	\$3,241	+2.7%	\$3,154	AA-	AA-
98	74		ZTE	Tech	Guangdong	\$3,180	-9.7%	\$3,521	A+	AA
99	-	New	Yonghui Superstores	Retail	Fujian	\$3,174	-	-	A-	-
100	81	+	Uni-President	Food	Taiwan	\$3,161	-0.4%	\$3,174	AA	AA

Top	Top 500 most valuable banking brands 101-150										
2019 Rank	2018 Rank		Brand	Sector	Province	2019 Brand Value	Brand Value Change	2018 Brand Value	2019 Brand Rating	2018 Brand Rating	
101	118	+	BOE	Tech	Beijing		<u> </u>	۵		₽	
102	116	+	R&F	Real Estate	Guangdong	<u> </u>	<u> </u>	<u> </u>	<u> </u>		
103	68	+	SAIC Motor	Automobiles	Shanghai						
104	104	+	Want Want	Food	Taiwan			₽			
105	71	+	CGGC	Engineering & Construction	Hubei						
106	93	+	Bank of Shanghai	Banking	Shanghai						
107	98	+	Conch	Engineering & Construction	Anhui						
108	-	New	Pinduoduo	Tech	Shanghai						
109	91	+	Gujing Gong Jiu	Spirits	Anhui						
110	87	+	China Shenhua	Mining, Iron & Steel	Beijing						
111	97	+	MTR	Logistics	Hong Kong						
112	94	+	China Re	Insurance	Beijing						
113	-	New	Shineway	Food	Henan						
114	88	+	CITIC Securities	Banking	Guangdong						
115	96	+	Shangri-La	Hotels	Hong Kong						
116	121	1	58.com	Tech	Beijing						
117	99	+	360	Tech	Beijing						
118	119	1	Shimao Property	Real Estate	Hong Kong						
119	132	1	Bank of Ningbo	Banking	Zhejiang						
120	134	1	Bank of Jiangsu	Banking	Jiangsu						
121	108	+	New World Development	Real Estate	Hong Kong						
122	147	1	China Merchants Shekou	Real Estate	Guangdong						
123	-	New	BBMG	Engineering & Construction	Beijing						
124	102	+	Taiwan Life	Insurance	Taiwan						
125	95	+	City of Dreams	Hotels	Macau						
126	-	New	vip.com	Tech	Guangdong						
127	-	New	Pechoin	Cosmetics & Personal Care	Shanghai						
128	174	1	New Oriental	Commercial Services	Beijing						
129	130	1	Aisino	Tech	Beijing						
130	109	+	Quanta Computer	Tech	Taiwan						
131	115	+	Momo	Tech	Beijing						
132	176	1	Happy Valley	Leisure & Tourism	Guangdong						
133	105	+	Baowu Steel	Mining, Iron & Steel	Shanghai						
134	-	New	Jinmao	Real Estate	Hong Kong			₽			
135	160	1	Agile Property	Real Estate	Guangdong						
136	-	New	Haidilao	Restaurants	Sichuan			₽			
137	-	New	Joy City	Real Estate	Beijing						
138	101	+	Wanda Cinemas	Leisure & Tourism	Shandong	₽		₽			
139	107	+	Taiwan Mobile	Telecoms	Taiwan			₽			
140	148	1	Lufax	Tech	Shanghai	₽		₽			
141	156	1	Chint	Tech	Zhejiang						
142	117	+	CNNC	Engineering & Construction	Beijing	₽	₽	₽	<u> </u>		
143	125	1	Bank of Nanjing	Banking	Jiangsu	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
144	146	1	TCL	Tech	Guangdong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
145	103	+	CK	Real Estate	Hong Kong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
146	159	1	Kunlun Energy	Oil & Gas	Hong Kong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
147	133	+	SJM	Hotels	Macau	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
148	129	+	Haitong Securities	Banking	Hong Kong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
149	169	1	Tsingtao	Beers	Shandong	<u> </u>		<u> </u>	<u> </u>		
150	139	+	Wheelock	Real Estate	Hong Kong						

2019 Rank	2018 Rank		Brand	Sector	Province	2019 Brand Value	Brand Value Change	2018 Brand Value	2019 Brand Rating	2018 Brand Rating
151	149	+	HKT	Telecoms	Hong Kong		<u> </u>		₽	₽
152	122	+	Techtronic Industries	Tech	Hong Kong		Δ	<u> </u>	<u> </u>	
153	145	+	China Zheshang Bank	Banking	Zhejiang		<u> </u>		<u> </u>	
154	137	+	Chongging Rural	Banking	Chongqing		<u> </u>	<u> </u>	<u> </u>	
155	135	+	Dongfeng	Automobiles	Hubei					
156	-	New	RT Mart	Retail	Taiwan			₽	₽	
157	136	+	Guotai Junan Securities	Banking	Shanghai					
158	127	+	Nan Shan Life insurance	Insurance	Taiwan	₽			₽	
159	_	New	China Overseas Land & Development	Real Estate	Hong Kong					
160	201	1	ENN	Utilities	Hebei				₽	
161	-	New	Lao Feng Xiang	Apparel	Shanghai					
162	141	+	Mediatek	Tech	Taiwan		<u> </u>	<u> </u>	<u> </u>	
163	114	+	TBEA	Tech	Xinjiang				₽	
164	175	1	Shenzhou International	Apparel	Zhejiang	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
165	158	+	Pang Da Automobile	Automobiles	Hebei	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
166	140	+	GD Power Development	Utilities	Beijing	<u> </u>	<u> </u>	<u> </u>	<u> </u>	_
167	184	†	HKEX	Exchanges	Hong Kong	_	<u> </u>	_	<u> </u>	
168	192	<u>+</u>	Sinnet Technology	Tech	Beijing	_	<u> </u>	_	_	_
169	180	·	Sinopharm	Pharma	Beijing	<u> </u>	<u> </u>	_	_	
170	207	·	E.SUN Bank	Banking	Taiwan		_	_		
171	162	+	Wpg	Tech	Taiwan		<u> </u>	<u> </u>	<u> </u>	
172	155	+	Datang Power	Utilities	Beijing		<u> </u>	_	<u> </u>	
173	215	†	Sino Ocean	Real Estate	Beijing		<u> </u>	<u> </u>	<u> </u>	
174	123	+	JAC Motors	Automobiles	Anhui		<u> </u>	<u> </u>	<u> </u>	
175	153	+	CRSC	Logistics	Beijing	<u> </u>	<u> </u>	₽	₽	
176	143	Ť	Delta Electronics	Tech	Taiwan		<u> </u>			
177	152	+	Arawana	Food	Shanghai		<u> </u>	₽	₽	
178	163	Ť	Far Eastone Telecommunications	Telecoms	Taiwan		<u> </u>			
179	-	New	Heilan Home				<u> </u>	Δ		
180	161	₩.		Retail Real Estate	Jiangsu Hang Kang	<u> </u>				Δ
181	164	+	Henderson Land SIPG		Hong Kong		<u> </u>	<u> </u>		Δ
		+		Logistics	Shanghai		<u> </u>	0	Δ	
182	126	- 1	Hainan Airlines	Airlines	Hainan	_	_	0	_	0
183	157	+	Jiangsu Hengtong	Tech	Jiangsu	<u> </u>	0	0	0	
184	206	Now	Autohome	Tech	Beijing	<u> </u>	<u> </u>	<u> </u>	<u> </u>	0
185	-	New	Gemdale	Real Estate	Guangdong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
186	138	+	FPCC	Oil & Gas	Taiwan	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
187	166	+	Sina	Tech	Beijing	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
188	154	+	Didi Chuxing	Tech	Beijing	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
189	198	1	COSCO	Logistics	Beijing	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
190	183	+	Space 7	Household Products	Fujian	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
191	197	1	Lens Technology	Tech	Hunan					
192	-	New	Supor	Tech	Zhejiang	<u></u>	<u></u>	₽	₽	
193	283	1	Roewe	Automobiles	Shanghai				₽	
194	171	+	Yutong	Automobiles	Henan	<u> </u>	<u></u>	₽	₽	
195	-	New	GOME	Retail	Hong Kong					
196	190	+	Foton	Automobiles	Beijing		<u></u>	<u></u>	₽	
197	178	+	CSOT	Tech	Guangdong					
198	212	1	China Bohai Bank	Banking	Tianjin				₽	
199	144	•	Pegatron	Tech	Taiwan					
200	120	1	GoerTek	Tech	Shandong					

2019 Rank	2018 Rank		Brand	Sector	Province	2019 Brand Value	Brand Value Change	2018 Brand Value	2019 Brand Rating	2018 Brand Rating
201	195	+	AviChina	Aerospace & Defence	Beijing					
202	-	New	Huatai Securities	Banking	Jiangsu					
203	236	1	Xiamen Airlines	Airlines	Fujian					
204	-	New	Dianping	Tech	Shanghai					
205	165	+	CGN	Utilities	Guangdong					
206	170	+	Shenzhen Airlines	Airlines	Guangdong					
207	-	New	Bosideng	Apparel	Jiangsu					
208	187	+	Cathay Pacific	Airlines	Hong Kong					
209	186	+	CTBC Bank	Banking	Taiwan					
210	168	+	ASUS	Tech	Taiwan					
211	_	New	The Parisian Macao	Hotels	Macau					
212	260	1	ZTO Express	Logistics	Shanghai	₽	₽		₽	
213	240	1	Baojun	Automobiles	Shanghai					
214	188	+	CLP	Utilities	Hong Kong	₽	<u> </u>	<u></u>	<u> </u>	
215	193	+	Yirendai	Tech	Beijing					
216	-	New	Minebea	Tech	Guangdong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
217	-	New	CICC	Banking	Beijing		<u> </u>	<u> </u>	<u> </u>	
218	_	New	Chando	Cosmetics & Personal Care	Shanghai	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
219	-	New	Infiniti	Automobiles	Hong Kong	<u> </u>	<u> </u>		<u> </u>	
220	_	New	GF Securities	Banking	Guangdong					
221	243	1	Shanghai Rural Commercial Bank	Banking	Shanghai		<u> </u>			
222	240	New	Sinopec Yizhen	Chemicals	Jiangsu			_		
223	256	1	Bank of Jinzhou	Banking	Liaoning		<u> </u>	Δ		<u> </u>
224	-	New	DJI	Tech	Guangdong		_	_		
225	203	11011	Huishang Bank	Banking	Anhui		<u> </u>	Δ	<u> </u>	۵
226	242		China Comservice	Tech					<u> </u>	0
227		New			Beijing	<u> </u>		□	Δ	
	-		China UnionPay	Banking	Shanghai		<u> </u>	_	_	<u> </u>
228	220	+	Guangzhou Rural Commercial Bank	Banking	Guangdong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
229	217	+	AAC Technologies	Tech	Guangdong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
230	185	Naw	Rejoice	Cosmetics & Personal Care	Guangdong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
231	-	New	Huadian Power International	Utilities	Shandong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
232	194	+	Sedrin	Beers	Fujian	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
233	196		Aisidi	Tech	Guangdong					
234	-	New	Future Land Development	Real Estate	Shanghai	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
235	151	+	Zhongtian	Tech	Jiangsu				₽	
236	211	+	BeLLE	Apparel	Guangdong	₽		₽	₽	₽
237	202	+	Maxxis	Tires	Taiwan					
238	210	+	Yanjing	Beers	Beijing		₽	₽	₽	
239	128	1	BAIC	Automobiles	Beijing					
240	204	+	Shengjing Bank	Banking	Liaoning					
241	205	+	UMC	Tech	Taiwan					
242	245	1	Jiangsu Hongtu	Tech	Jiangsu					
243	224	+	Sinotruk	Automobiles	Shandong					
244	-	New	Shenzen Oversea Chinese Town	Leisure & Tourism	Guangdong					
245	167	+	Starworld	Hotels	Macau					
246	259	1	Bitauto	Tech	Beijing					
247	172	+	Largan Precision	Tech	Taiwan					
248	237	+	China Yangtze	Utilities	Beijing					
249	-	New	STO Express	Logistics	Shanghai					
250	247	+	Synnex Technology	Tech	Taiwan					

2019 Rank	2018 Rank		Brand	Sector	Province	2019 Brand Value	Brand Value Change	2018 Brand Value	2019 Brand Rating	2018 Brand Rating
251	-	New	Yunda Express	Logistics	Shanghai					
252	_	New	Bilibili	Tech	Shanghai	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
253	228	+	Eva Airways	Airlines	Taiwan		<u> </u>		<u> </u>	
254	235	+	Swire Properties	Real Estate	Hong Kong		<u></u>		₽	
255	267	1	Jinjiang	Hotels	Shanghai					
256	173	+	Chimei Innolux	Tech	Taiwan					
257	-	New	Bank Of Guiyang	Banking	Guizhou					
258	124	+	Changan	Automobiles	Chongqing					
259	-	New	CSC Financial	Banking	Beijing					
260	246	+	Bank of Hangzhou	Banking	Zhejiang					
261	276	1	GAC	Automobiles	Guangdong					
262	-	New	Yangyuan	Soft Drinks	Hebei					
263	-	New	Cainiao	Logistics	Zhejiang					
264	234	+	First Commercial Bank	Banking	Taiwan		<u> </u>	<u></u>	<u></u>	
265	216	+	Bank of East Asia	Banking	Hong Kong					
266	223	+	Juneyao Airlines	Airlines	Shanghai		<u> </u>	<u> </u>		
267	226	+	Travelsky Tech	Tech	Beijing	<u> </u>	<u> </u>	<u> </u>	₽	
268	142	+	China Film Group	Media	Beijing	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
269	239	+	China Airlines	Airlines	Taiwan	<u> </u>	<u> </u>	<u> </u>	₽	
270	222	+	Link Reit	Real Estate	Hong Kong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	Δ
271	218	+	Harbin Bank	Banking	Heilongjiang	<u> </u>	<u> </u>	₽	₽	
272	-	New	BEST	Logistics	Zhejiang		<u> </u>	_		_
273	_	New	Meizu	Tech	Guangdong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
274	_	New	China Merchants Securities	Banking	Guangdong	_		_		
275	294	1	Xi'an Aero-Engine	Aerospace & Defence	Shanxi	-	<u> </u>	<u> </u>	<u> </u>	
276	241	+	China Foods	Food	Beijing		_			
277	280	*	Bank of Taiwan	Banking	Taiwan		<u> </u>			
278	177	+	Joyson Electronic	Auto Components	Zhejiang		<u> </u>		<u> </u>	
279	264	+		Tires	Shandong		<u> </u>	Δ	-	
280	- -	New	Shandong Linglong Tyre Vinda	Household Products	Ü	-				
281	270	↓	Kingboard Laminates	Tech	Guangdong		<u> </u>	₽		
282	279	+		Banking	Hong Kong Taiwan	□	<u> </u>	<u> </u>	<u> </u>	
283		New	Mega	Soft Drinks	Hong Kong	_	Δ	Δ	0	_
284	- 258	₩.	Vitasoy SPH	Pharma	Shanghai	△	<u> </u>	Δ	₽	Δ
285	-	New	Beijing Rural Commercial Bank	Banking	Beijing	-	<u> </u>	<u> </u>	₽	_
286	292	1NGW	Sokon	Automobiles	Chongqing	<u> </u>	<u> </u>	<u> </u>	<u> </u>	0
287	214	+		Automobiles	0.0		<u> </u>	<u> </u>	₽	
			Wuling		Guangxi					
288	275	+	Walsin	Tech	Taiwan	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
289	268	+	Bank Of Chongqing	Banking	Chongqing	<u> </u>	<u> </u>	<u> </u>	<u> </u>	≙
290	233	+	Hytera Communications	Tech	Guangdong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
291	286	+	CRRC Times Electric	Tech	Hunan	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
292	182	Now	Acer Vorse Proportion	Tech	Taiwan	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
293	- 040	New	Kerry Properties	Real Estate	Hong Kong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
294	248	+	Ice Dew Water	Soft Drinks	Shanghai	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
295	289	+	Biostime	Household Products	Guangdong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
296	257	↓	Yulon	Automobiles	Taiwan	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
297	-	New	Wharf Real Estate Investment	Real Estate	Hong Kong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
298	296	+	Taiwan Cooperative Bank	Banking	Taiwan	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
299	209	+	Hisense	Tech	Shandong					
300	295	1	Hanting Hotel	Hotels	Shanghai					

Тор	500	mo	st valuable banking bran	ds 301-350						
2019 Rank	2018 Rank		Brand	Sector	Province	2019 Brand Value	Brand Value Change	2018 Brand Value	2019 Brand Rating	2018 Brand Rating
301	_	New	Bank Of Changsha	Banking	Hunan		<u> </u>		<u> </u>	₽
302	_	New	Jahwa	Cosmetics & Personal Care	Shanghai	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
303	266	+	Hc International	Media	Beijing					
304	232	+	Huayi Brothers Media	Media	Beijing			₽		
305	-	New	Sanan Optoelectronics	Tech	Fujian					
306	273	+	Au Optronics	Tech	Taiwan					
307	274	+	Foxconn Technology	Tech	Taiwan					
308	-	New	YTO Express	Logistics	Shanghai					
309	290	+	Bank of Chengdu	Banking	Sichuan					
310	225	+	China South Publishing	Media	Hunan					
311	-	New	Spring Airlines	Airlines	Shanghai					
312	-	New	Guosen Securities	Banking	Guangdong					
313	181	•	Little Swan	Tech	Jiangsu					
314	189	•	FiberHome	Tech	Hubei					
315	278	•	Taishin	Banking	Taiwan					
316	-	New	Song	Automobiles	Guangdong					
317	288	1	Hearttex	Household Products	Fujian					
318	277	+	Tsinghua Tongfang	Tech	Beijing					
319	-	New	Jiangxi Bank	Banking	Jiangxi					
320	293	+	Tata	Apparel	Guangdong					
321	191	•	Hanlin	Tech	Guangdong					
322	281	•	Youzu Interactive	Tech	Shanghai					₽
323	-	New	Studio City	Hotels	Macau					
324	271	+	Teenmix	Apparel	Guangdong		₽	<u> </u>		₽
325	213	+	Lite-On Technology	Tech	Taiwan					
326	-	New	Yonyou	Tech	Beijing	<u></u>	<u> </u>	<u> </u>	₽	
327	199	+	Chinese Universe Publishing and Media	Media	Jiangxi					
328	231	+	Wuhu Shunrong Sanqi Interactive Entertainment	Tech	Anhui	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
329	-	New	Johnson Electric	Tech	Hong Kong					
330	291	+	Cafe De Coral	Restaurants	Hong Kong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
331	272	+	Hongkong Land	Real Estate	Hong Kong	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
332	262	. Name	Jiangsu Broadcasting Cable Information	Media	Jiangsu	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
333	-	New	Advantech	Tech	Taiwan	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
334	230	+	Robam	Tech	Zhejiang	<u> </u>	<u> </u>	•	-	-
335	284	Now	SPIL	Tech	Taiwan	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
336	-	New	China Galaxy Securities	Banking	Beijing	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
337	221	+	Jiangsu Phoenix Publishing & Media	Media	Jiangsu	<u> </u>	<u> </u>	<u> </u>	≙	<u> </u>
338	112	+	LeEco	Tech	Beijing	<u> </u>	<u> </u>	≙	₽	<u> </u>
339 340	282	New	MSI Wing Lung Bank	Tech	Taiwan		≙	<u> </u>		≙
341	250	₽ INGW	Bank of Tianjin	Banking Banking	Hong Kong Tianjin	≙	<u> </u>	<u> </u>	<u> </u>	
342	-	New	Vatti	Tech	Guangdong	<u> </u>				0
343	-	New	Songcheng Performance Development	Leisure & Tourism	Zhejiang			0	0	
344	_	New	Everbright Securities	Banking	Shanghai	<u> </u>			0	
345	-	New	Orient Securities	Banking	Shanghai	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
346	_	New	Asm Pacific Technology	Tech	Hong Kong			<u> </u>		
347	285	₽ .	Anhui Xinhua Media	Media	Anhui	-	<u> </u>			
348	-	New	Guangxi Liuzhou Pharmaceutical	Healthcare	Guangxi	<u> </u>				
349	_	New	Hang Lung Properties	Real Estate	Hong Kong	-	<u> </u>			
350	_	New	Kunlun	Tech	Beijing			<u> </u>		
550			I MITHUIT	10011	Donning	-	-	-	-	-

2019 Rank	2018 Rank		st valuable banking bra	Sector	Province	2019 Brand Value	Brand Value Change	2018 Brand Value	2019 Brand Rating	2018 Brand Rating
351	-	New	WEY	Automobiles	Hebei					
352	-	New	Chang Hwa Bank	Banking	Taiwan				₽	
353	269	+	Digital China	Tech	Hong Kong					
354	238	•	Shanghai Airlines	Airlines	Shanghai					
355	-	New	C&S Paper	Household Products	Guangdong					
356	-	New	Yinlu	Food	Fujian					
357	254	+	China Aerospace Times Elec	Aerospace & Defence	Hubei					
358	297	+	Vtech Hldgs Ltd	Tech	Hong Kong					
359	244	+	Zhejiang Huace Film & Tv	Media	Zhejiang					
360	251	+	Oushang	Automobiles	Chongqing					
361	208	+	Skyworth	Tech	Guangdong					
362	229	+	FAW	Automobiles	Jilin					
363	-	New	Sailun Jinyu	Tires	Shandong					
364	-	New	Bank Sinopac	Banking	Taiwan				₽	₽
365	-	New	Bank of Zhengzhou	Banking	Henan					
366	-	New	Sugon	Tech	Tianjin					
367	-	New	Bank of Suzhou	Banking	Zhejiang					
368	-	New	Neusoft	Tech	Liaoning					
369	-	New	Bank Of Gansu	Banking	Gansu					
370	-	New	Fila	Apparel	Fujian					
371	-	New	The Shanghai Commercial & Savings Bank	Banking	Hong Kong					
372	263	+	GIS	Tech	Taiwan					
373	-	New	Huarong Xiangjiang Bank	Banking	Hunan					
374	-	New	Hua Nan Commercial Bank	Banking	Taiwan					
375	-	New	Hundsun	Tech	Zhejiang					
376	-	New	YOFC	Tech	Hubei					
377	-	New	Windows to the World	Leisure & Tourism	Guangdong					
378	-	New	Tsim Sha Tsui Properties	Real Estate	Hong Kong					
379	-	New	Shanghai Pudong International Airport	Airports	Shanghai					
380	-	New	Simplo Technology	Tech	Taiwan					
381	-	New	Unimicron	Tech	Taiwan					
382	-	New	Dima Industry	Automobiles	Chongqing					
383	-	New	Central China Land Media	Media	Henan				₽	
384	-	New	Netposa	Tech	Beijing					
385	-	New	Youngor Group	Apparel	Zhejiang					
386	-	New	Zhen Ding Technology	Tech	Taiwan					
387	-	New	King Long	Automobiles	Fujian					
388	-	New	COSL	Oil & Gas	Hebei					
389	-	New	Haige	Tech	Guangdong					
390	-	New	Bank of Qingdao	Banking	Shandong					
391	-	New	Cathay United Bank	Banking	Taiwan					
392	-	New	Guangdong Nanyue Bank	Banking	Guangdong					
393	-	New	Shanghai Raas	Healthcare	Shanghai					
394	-	New	Dah Sing Bank	Banking	Hong Kong					
395	-	New	Changshu Rural Commercial Bank	Banking	Jiangsu					
396	-	New	Smartone	Telecoms	Hong Kong					(
397	-	New	Tianjin Airlines	Airlines	Tianjin					
398	-	New	Television Broadcasts	Media	Hong Kong					
399	-	New	Altira Macau	Hotels	Macau					
398 399 400									ı	

Brand Finance China 500 (USD m). **Brand Finance China 500 (USD m).**

Тор	500	most valuable	banking brands 401-450
2019 Rank		Brand	Sector
401	-	New Xinhuanet	Media

юр	500	mo	st valuable banking bran	as 401-450		2019	Brand	2018	2019	2018
2019	2018					Brand	Value	Brand	Brand	Brand
Rank	Rank		Brand	Sector	Province	Value	Change	Value	Rating	Rating
401	-	New	Xinhuanet	Media	Beijing					
402	-	New	Sanyuan	Food	Beijing	<u></u>		₽	₽	₽
403	-	New	Cathay Dragon	Airlines	Hong Kong					
404	-	New	China Spacesat	Aerospace & Defence	Beijing	<u></u>		₽	₽	
405	-	New	Herborist	Cosmetics & Personal Care	Shanghai					
406	287	+	Citic Guoan Information	Media	Beijing			₽	₽	
407	-	New	Ucar	Tech	Beijing					
408	-	New	Staccato	Apparel	Guangdong	<u></u>		<u> </u>	₽	
409	-	New	85°C	Restaurants	Taiwan					
410	-	New	Land Bank of Taiwan	Banking	Taiwan	<u> </u>		<u> </u>	₽	
411	-	New	Taiwan Business Bank	Banking	Taiwan					
412	-	New	Luyan	Healthcare	Fujian	<u> </u>				
413	-	New	Sun Hung Kai Co	Banking	Hong Kong					
414	-	New	Shanghai Commercial Bank	Banking	Hong Kong	<u> </u>				
415	-	New	Netvigator	Telecoms	Hong Kong	<u> </u>	<u> </u>	<u> </u>		<u> </u>
416	-	New	Hangzhou Shunwang Tech	Tech	Zhejiang	<u> </u>				
417	-	New	Meitu	Tech	Fujian	<u> </u>				
418	-	New	Southern Publishing & Medi	Media	Guangdong	<u> </u>				
419	-	New	Trumpchi	Automobiles	Guangdong	<u> </u>				
420	-	New	Yunnan Baiyao	Pharma	Yunnan	<u> </u>				
421	-	New	OCT East	Leisure & Tourism	Guangdong	<u> </u>				
422	-	New	SD-Gold	Mining, Iron & Steel	Shandong	<u> </u>				
423	-	New	Ningbo Huaxiang Electronic	Auto Components	Zhejiang	<u> </u>				
424	-	New	Laoshan	Beers	Shandong	<u> </u>				
425	-	New	Q Tech	Tech	Jiangsu	<u> </u>				
426	-	New	Cheetah Mobile	Tech	Beijing	<u> </u>				
427	-	New	VIBO Telecom	Telecoms	Taiwan	<u> </u>	<u> </u>	<u> </u>	<u>∩</u>	<u> </u>
428	-	New	Bank of Dongguan	Banking	Guangdong	<u> </u>				
429	-	New	Anerle	Household Products	Fujian	≙	≙	≙	<u> </u>	≙
430 431	-	New	Guangzhou Development	Oil & Gas	Guangdong	<u> </u>		<u> </u>	<u> </u>	
431	-	New	Lingyun Industrial Yuanta Bank	Auto Components Banking	Hebei Taiwan	0	<u> </u>	0		
432	_	New	Qin	Automobiles	Guangdong	0	<u> </u>	0		
434	_	New	China United Airlines	Airlines	Beijing		<u> </u>	<u> </u>		
435	_	New	Changchun Faway	Tires	Jijin	<u> </u>	<u> </u>	<u> </u>		
436	_	New	Beijing Capital International Airport	Airports	Beijing				Δ	Δ
437	_	New	Union Bank of Taiwan	Banking	Taiwan			۵	Δ	Δ
438	-	New	PCCW	Telecoms	Hong Kong				Δ	
439	_	New	Sanju Environmental Protection	Chemicals	Beijing	<u> </u>	<u> </u>	_		
440	_	New	Insigma	Tech	Zhejiang		<u> </u>	<u> </u>	<u> </u>	<u> </u>
441	_	New	Yougou.com	Apparel	Guangdong			<u> </u>		
442	-	New	Shenzhen Techo-A	Tech	Guangdong	<u> </u>	<u> </u>	۵	<u> </u>	۵
443	_	New	Wasu Media	Media	Beijing	<u> </u>	<u> </u>	<u> </u>		<u> </u>
444	_	New	Guangzhou Baiyun International Airport	Airports	Guangdong				Δ	
445	-	New	JI Hotel	Hotels	Shanghai	<u> </u>	<u> </u>	<u> </u>		<u> </u>
446	-	New	Zhejiang Wanfeng Auto	Auto Components	Zhejiang	<u> </u>				
447	-	New	Fangda Carbon New Material	Tech	Gansu			<u> </u>	<u> </u>	
448	-	New	Gohigh Data	Tech	Beijing	<u> </u>				
449	-	New	Zhejiang Daily Digital Cultu	Media	Zhejiang					
450	-	New	Shenzhen Fuann	Household Products	Guangdong	•	<u> </u>	•		

Top 500	most	valuable	banking	brands	451-500

2019 Rank	2018 Rank		Brand	Sector	Province	2019 Brand Value	Brand Value Change	2018 Brand Value	2019 Brand Rating	2018 Brand Rating
451	-	New	Aerospace Hi-Tech	Aerospace & Defence	Harbin					
452	-	New	Central China Securities	Banking	Henan					
453	-	New	Suzhou Slac Pr-A	Tech	Zhejiang					
454	298	+	Teamax Smart City Technology	Tech	Zhejiang					
455	-	New	Hans	Beers	Shanxi					
456	-	New	Citic Telecoms	Telecoms	Hong Kong					
457	-	New	Brilliance Auto	Automobiles	Liaoning					
458	-	New	Changyou.Com	Tech	Beijing					
459	-	New	51Job	Commercial Services	Shanghai					
460	-	New	Sanquan	Food	Henan					
461	-	New	Hankou Bank	Banking	Hubei					
462	-	New	Fang.com	Tech	Beijing					
463	249	+	Time Publishing And Media	Media	Anhui					
464	-	New	MG	Automobiles	Shanghai					
465	-	New	Accton Technology	Tech	Taiwan					
466	-	New	China Xd Electric	Tech	Shanxi					
467	-	New	Zhejiang Yankon Group L	Tech	Zhejiang					
468	-	New	Jinmao Invest-Ss	Hotels	Hong Kong					
469	-	New	CMC Motor	Automobiles	Taiwan					
470	-	New	Zhongtong	Automobiles	Shanghai					
471	-	New	China Media Group	Media	Hainan					
472	265	+	JMC	Automobiles	Jiangxi					
473	-	New	China Resources Enterprise	Beers	Hong Kong					
474	-	New	Guizhou Broadcasting & TV Netw	Media	Guizhou					
475	-	New	Gigabyte	Tech	Taiwan					
476	-	New	Aerospace Communications	Aerospace & Defence	Zhejiang					
477	-	New	Chery	Automobiles	Anhui					
478	-	New	Lucky Air	Airlines	Yunnan					
479	-	New	Shaanxi Broadc	Media	Shanxi					
480	-	New	Jihua Group	Aerospace & Defence	Beijing					
481	-	New	CTM	Telecoms	Macau					
482	-	New	Datang Telecom	Tech	Beijing					
483	-	New	Ciwen Media	Media	Beijing					
484	-	New	CAMC	Automobiles	Beijing					
485	-	New	Paliburg	Hotels	Hong Kong					
486	-	New	Shenzhen Kaifa Technology	Tech	Guangdong					
487	-	New	Hangzhou Anyso	Tech	Zhejiang					
488	-	New	Tonly Electronics	Tech	Guangdong					
489	-	New	Fulongma	Automobiles	Fujian					
490	-	New	Hanergy Thin Film Power Grou	Utilities	Beijing					
491	-	New	Ningbo Shuanglin Auto Part	Auto Components	Zhejiang					
492	-	New	China Resources Sanjiu	Pharma	Guangdong					
493	-	New	Liushen	Household Products	Shanghai					
494	-	New	Poly Culture	Media	Beijing					
495	-	New	Shang Jiao Yun	Automobiles	Shanghai					
496	-	New	Chengdu Dr Peng	Tech	Sichuan					
497	-	New	Kenda Rubber Industrial	Automobiles	Taiwan					
498	-	New	999	Pharma	Guangdong					
499	-	New	Mandarin Oriental	Hotels	Hong Kong					
500	-	New	Tang	Automobiles	Guangdong					

Definitions.

Tencent 腾讯 [Tencent] Enterprise Value Branded Business Value Brand Contribution [WeChat] **Brand** Value [WeChat] [WeChat]

Brand Value

+ Enterprise Value

The value of the entire enterprise, made up of multiple branded businesses.

Where a company has a purely monobranded architecture, the 'enterprise value' is the same as 'branded business value'.

+ Branded Business Value

The value of a single branded business operating under the subject brand.

A brand should be viewed in the context of the business in which it operates. Brand Finance always conducts a branded business valuation as part of any brand valuation. We evaluate the full brand value chain in order to understand the links between marketing investment, brandtracking data, and stakeholder behaviour.

+ Brand Contribution

The overall uplift in shareholder value that the business derives from owning the brand rather than operating a generic brand.

The brand values contained in our league tables are those of the potentially transferable brand assets only, making 'brand contribution' a wider concept. An assessment of overall 'brand contribution' to a business provides additional insights to help optimise performance.

+ Brand Value

The value of the trade mark and associated marketing IP within the branded business.

Brand Finance helped to craft the internationally recognised standard on Brand Valuation – ISO 10668. It defines brand as a marketing-related intangible asset including, but not limited to, names, terms, signs, symbols, logos, and designs, intended to identify goods, services or entities, creating distinctive images and associations in the minds of stakeholders, thereby generating economic benefits.

Brand Strength

Brand Strength is the efficacy of a brand's performance on intangible measures, relative to its competitors.

In order to determine the strength of a brand, we look at Marketing Investment, Stakeholder Equity, and the impact of those on Business Performance. Each brand is assigned a Brand Strength Index (BSI) score out of 100, which feeds into the brand value calculation. Based on the score, each brand is assigned a corresponding rating up to AAA+ in a format similar to a credit rating.

Analysing the three brand strength measures helps inform managers of a brand's potential for future success.

Brand Strength Index

Marketing Investment

Stakeholder Equity

Business Performance Widely recognised factors deployed by marketers to create brand loyalty and market share.

Perceptions of the brand among different stakeholder groups, with customers being the most important.

Quantitative market and financial measures representing the success of the brand in achieving price and volume premium.

Investment Equity Performance

Marketing Investment

- A brand that has high Marketing Investment but low Stakeholder Equity may be on a
 path to growth. This high investment is likely to lead to future performance in Stakeholder
 Equity which would in turn lead to better Business Performance in the future.
- However, high Marketing Investment over an extended period with little improvement in Stakeholder Equity would imply that the brand is unable to shape customers' preference.

Stakeholder Equity

- The same is true for Stakeholder Equity. If a company has high Stakeholder Equity, it is likely that Business Performance will improve in the future.
- However, if the brand's poor Business Performance persists, it would suggest that the brand is inefficient compared to its competitors in transferring stakeholder sentiment to a volume or price premium.

Business Performance

- Finally, if a brand has a strong Business Performance but scores poorly on Stakeholder Equity, it would imply that, in the future, the brand's ability to drive value will diminish.
- However, if it is able to sustain these higher outputs, it shows that the brand is
 particularly efficient at creating value from sentiment compared to its competitors.

Brand Valuation Methodology.

Brand Finance calculates the values of the brands in its league tables using the Royalty Relief approach – a brand valuation method compliant with the industry standards set in ISO 10668.

This involves estimating the likely future revenues that are attributable to a brand by calculating a royalty rate that would be charged for its use, to arrive at a 'brand value' understood as a net economic benefit that a licensor would achieve by licensing the brand in the open market.

The steps in this process are as follows:

- 1 Calculate brand strength using a balanced scorecard of metrics assessing Marketing Investment, Stakeholder Equity, and Business Performance. Brand strength is expressed as a Brand Strength Index (BSI) score on a scale of 0 to 100.
- 2 Determine royalty range for each industry, reflecting the importance of brand to purchasing decisions. In luxury, the maximum percentage is high, in extractive industry, where goods are often commoditised, it is lower. This is done by reviewing comparable licensing agreements sourced from Brand Finance's extensive database.
- 3 Calculate royalty rate. The BSI score is applied to the royalty range to arrive at a royalty rate. For example, if the royalty range in a sector is 0-5% and a brand has a BSI score of 80 out of 100, then an appropriate royalty rate for the use of this brand in the given sector will be 4%.
- **4** Determine brand-specific revenues by estimating a proportion of parent company revenues attributable to a brand.
- **5** Determine forecast revenues using a function of historic revenues, equity analyst forecasts, and economic growth rates.
- **6** Apply the royalty rate to the forecast revenues to derive brand revenues.
- **7** Brand revenues are discounted post-tax to a net present value which equals the brand value.



Brand Strength Index (BSI)

Brand strength expressed as a BSI score out of 100.



Brand Royalty Rate

BSI score applied to an appropriate sector royalty range.



Brand Revenues

Royalty rate applied to forecast revenues to derive brand value.



Brand Value

Post-tax brand revenues discounted to a net present value (NPV) which equals the brand value.

Disclaimer

Brand Finance has produced this study with an independent and unbiased analysis. The values derived and opinions produced in this study are based only on publicly available information and certain assumptions that Brand Finance used where such data was deficient or unclear. Brand Finance accepts no responsibility and will not be liable in the event that the publicly available information relied upon is subsequently found to be inaccurate. The opinions and financial analysis expressed in the report are not to be construed as providing investment or business advice. Brand Finance does not intend the report to be relied upon for any reason and excludes all liability to any body, government or organisation.

Market Research Methodology.

Brand Finance conducted original market research in 10 sectors across 31 markets with a sample size of over 50,000 adults, representative of each country's internet population aged 18+. Surveys were conducted online during Autumn 2018.



Stakeholder Equity Measures.

Key Metrics

- + Reputation
- + Innovation
- + Trust

- + Emotional Fit
- + Recommendation
- + Quality etc.

Brand converison funnel

The brand conversion funnel is a way of summarising the likely strength of a brand to convert to purchase.



Awareness

Knowledge that your brand exists

Familiarity

Depth of knowledge of the brand

Consideration

Narrowing down market to candidate brand set

Preference

Category users' brand preference

Loyalty

Intention to repeat purchase

Consulting Services.

Brand & Business

Value

1. Valuation: What are my intangible assets worth?

Valuations may be conducted for technical purposes and to set a baseline against which potential strategic brand scenarios can be evaluated.

- + Branded Business Valuation
- + Trademark Valuation
- + Intangible Asset Valuation
- + Brand Contribution

4. Transactions: Is it a good deal? Can I leverage my intangible assets?

Transaction services help buyers, sellers, and owners of branded businesses get a better deal by leveraging the value of their intangibles.

- + M&A Due Diligence
- + Franchising & Licensing
- + Tax & Transfer Pricing
- + Expert Witness

2. Analytics: How can I improve marketing effectiveness?

Analytical services help to uncover drivers of demand and insights. Identifying the factors which drive consumer behaviour allows an understanding of how brands create bottom-line impact.

- Market Research Analytics +
- Return on Marketing Investment +
 - Brand Audits +
 - Brand Scorecard Tracking +

3. Strategy: How can I increase the value of my branded business?

Strategic marketing services enable brands to be leveraged to grow businesses. Scenario modelling will identify the best opportunities, ensuring resources are allocated to those activities which have the most impact on brand and business value.

- Brand Governance +
- Brand Architecture & Portfolio Management +
 - Brand Transition +
 - Brand Positioning & Extension +

MARKETING

We help marketers to

investment (ROI) of

and strategies.

brand-based decisions

connect their brands to

business performance by evaluating the return on

RKETING FINANCE

We provide financiers and auditors with an independent assessment on all forms of brand and intangible asset valuations.

TAX



We help brand owners and fiscal authorities to understand the implications of different tax, transfer pricing, and brand ownership arrangements.

We help clients to enforce and exploit their intellectual property rights by providing independent expert advice in- and outside of the courtroom.

Brand Evaluation Services.



How are brands perceived in my category?

Brand Finance tracks brand fame and perceptions across over 30 markets in 10 consumer categories. Clear, insightful signals of brand performance, with data mining options for those who want to dig deeper – all at an accessible price.

What if I need more depth or coverage of a more specialised sector?

Our bespoke brand scorecards help with market planning and can be designed to track multiple brands over time, against competitors, between market segments and against budgets. Our 30-country database of brand KPIs enables us to benchmark performance appropriately.

Do I have the right brand architecture or strategy in place?

Research is conducted in addition to strategic analysis to provide a robust understanding of the current positioning. The effectiveness of alternative architectures is tested through drivers analysis, to determine which option(s) will stimulate the most favourable customer behaviour and financial results.

How can I improve return on marketing investment?

Using sophisticated analytics, we have a proven track record of developing comprehensive brand scorecard and brand investment frameworks to improve return on marketing investment.

What about the social dimension? Does my brand get talked about?

Social interactions have a proven commercial impact on brands. We measure actual brand conversation and advocacy, both real-world word of mouth and online buzz and sentiment, by combining traditional survey measures with best-in-class social listening.

Communications Services.

How we can help communicate your brand's performance in brand value rankings



Brand Accolade - create a digital endorsement stamp for use in marketing materials, communications, annual reports, social media and website. Advertising use subject to terms and conditions.



TOP 500 CHINESE BRAND



MOST VALUABLE CHINESE BRAND



STRONGEST CHINESE **BRAND**



Video Endorsement – record video with Brand Finance CEO or Director speaking about the performance of your brand, for use in both internal and external communications.



Bespoke Events – organise an award ceremony or celebratory event, coordinate event opportunities and spearhead communications to make the most of them.



Digital Infographics – design infographics visualising your brand's performance for use across social media platforms.



Trophies & Certificates – provide a trophy and/or hand-written certificate personally signed by Brand Finance CEO to recognise your brand's performance.



Sponsored Content - publish contributed articles, advertorials, and interviews with your brand leader in the relevant Brand Finance report offered



Media Support – provide editorial support in reviewing or copywriting your press release, pitching your content to top journalists, and monitoring media coverage.

Brand Dialogue®



Value-Based Communications

With strategic planning and creative thinking, we develop communications plans to create dialogue with stakeholders that drives brand value. Our approach is integrated, employing tailored solutions for our clients across PR, marketing and social media.

SERVICES

- Research and Insights
- Integrated Communications Planning
- Project Management and Campaign Execution
- Content and Channel Strategy
- Communications Workshops

For more information, contact enquiries@brand-dialogue.co.uk or visit www.brand-dialogue.co.uk



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