

# Semiconductors 20 2023

The annual report on the most valuable and strongest Semiconductor brands  
March 2023

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# About Brand Finance.

**Brand Finance is the world's leading brand valuation consultancy.**

**We bridge the gap between marketing and finance**

Brand Finance was set up in 1996 with the aim of 'bridging the gap between marketing and finance'. For more than 25 years, we have helped companies and organisations of all types to connect their brands to the bottom line.

**We quantify the financial value of brands**

We put thousands of the world's biggest brands to the test every year. Ranking brands across all sectors and countries, we publish over 100 reports annually.

**We offer a unique combination of expertise**

Our teams have experience across a wide range of disciplines from marketing and market research, to brand strategy and visual identity, to tax and accounting.

**We pride ourselves on technical credibility**

Brand Finance is a chartered accountancy firm regulated by the Institute of Chartered Accountants in England and Wales, and the first brand valuation consultancy to join the International Valuation Standards Council.

Our experts helped craft the internationally recognised standards on Brand Valuation – ISO 10668 and Brand Evaluation – ISO 20671. Our methodology has been certified by global independent auditors – Austrian Standards – as compliant with both, and received the official approval of the Marketing Accountability Standards Board.



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A Brand Value Report provides a complete breakdown of the assumptions, data sources, and calculations used to arrive at your brand's value.

Each report includes expert recommendations for growing brand value to drive performance and offers a cost-effective way to gaining a better understanding of your position against peers.

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Brand Valuation Summary



Brand Strength Tracking



Royalty Rates



Cost of Capital Analysis



Customer Research Findings



Competitor Benchmarking

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Brandirectory is the world's largest database of current and historical brand values, providing easy access to all Brand Finance rankings, reports, whitepapers, and consumer research published since 2007.

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- + Track brand value, strength, and rating across publications and over time
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- + Purchase and instantly unlock premium data, complete brand rankings, and research

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## Brand Finance Group.



**Brand Finance**<sup>®</sup>  
Institute

### Brand Finance Institute

Brand Finance Institute is the educational division of Brand Finance, whose purpose is to create and foster a professional environment for knowledge-sharing and networking among practitioners and experts in the market. BFI organises events, in-company training, and corporate educational initiatives around the world. In the quest for marketing excellence and with the purpose to equip the brand valuation and strategy practitioners with the necessary skills and tools, we have developed a wide range of programmes and certifications in collaboration with the most coveted business schools, universities and thought leaders in the field.

**Brand Dialogue**<sup>®</sup>



### Brand Dialogue

Brand Dialogue is a public relations agency developing communications strategies to create dialogue that drives brand value. Brand Dialogue has over 25 years of experience in delivering campaigns driven by research, measurement, and strategic thinking for a variety of clients, with a strong background in geographic branding, including supporting nation brands and brands with a geographical indication (GI). Brand Dialogue manages communications activities across Brand Finance Group's companies and network.

**vi360**

### VI360

VI360 is a brand identity management consultancy working for clients of all sizes on brand compliance, brand transition, and brand identity management. VI360 provide straightforward and practical brand management that results in tangible benefits for your business.

Brand Finance®



# Global Brand Equity Monitor

- Original market research on over **5,000 brands**
- **38 countries** and **31 sectors** covered
- More than **150,000 respondents** surveyed annually
- We are now **in our 7<sup>th</sup> consecutive year** conducting the study

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or email [enquiries@brandfinance.com](mailto:enquiries@brandfinance.com)



# Foreword.

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**David Haigh**  
Chairman & CEO,  
Brand Finance

Brand valuation helps companies understand the value of their brand and how it contributes to the overall value of the company. This important understanding can inform decision-making related to marketing and branding efforts, as well as provide a benchmark for future performance. It can also be used to help attract investors and secure financing, as a strong brand can be a valuable asset.

Additionally, brand valuation can be useful in the event of a merger or acquisition, as it can help determine the value of the brand being acquired. Overall, brand valuation helps organisations understand the worth of their brand and how it fits into their overall business strategy.

A strong brand can lead to improved business returns in several ways. First, a strong brand can help a company differentiate itself from its competitors and establish a unique identity in the market, which can lead to increased customer loyalty and retention. This, in turn, can lead to higher sales and revenue. A strong brand can also help a company command a higher price for its products or services, as consumers are willing to pay more for a brand they perceive as high-quality and trustworthy. In addition, a strong brand can help a company attract top talent, as employees may be more attracted to work for a well-known and reputable brand. Finally, a strong brand can provide a company with a competitive advantage and help it weather economic downturns or industry disruptions.

This year, Brand Finance has invested more in researching and understanding customer perception of brands across the world than ever before, with original research taking place in dozens of jurisdictions globally. The report you are reading is based on this extensive original research, with the findings representing a catalyst for further conversations.

If you want to help build a stronger brand, or if you want to better understand the value of your brand, please contact the Brand Finance team and I anytime. I look forward to the conversation and helping to build a more profitable future for your brand.

# TSMC challenges Intel for most valuable Semiconductor brand title.

- + **Intel** remains world's most valuable semiconductor brand at US\$22.9 billion, just ahead of TSMC at US\$21.6 billion
- + **Broadcom** is fastest-growing semiconductor brand, up 29%
- + **AMD** brand value now worth five times pre-pandemic value at US\$6.9 billion
- + **STMicroelectronics** brand value grows on distributed dealer network
- + **TSMC** is strongest semiconductor brand, earning AA+ rating

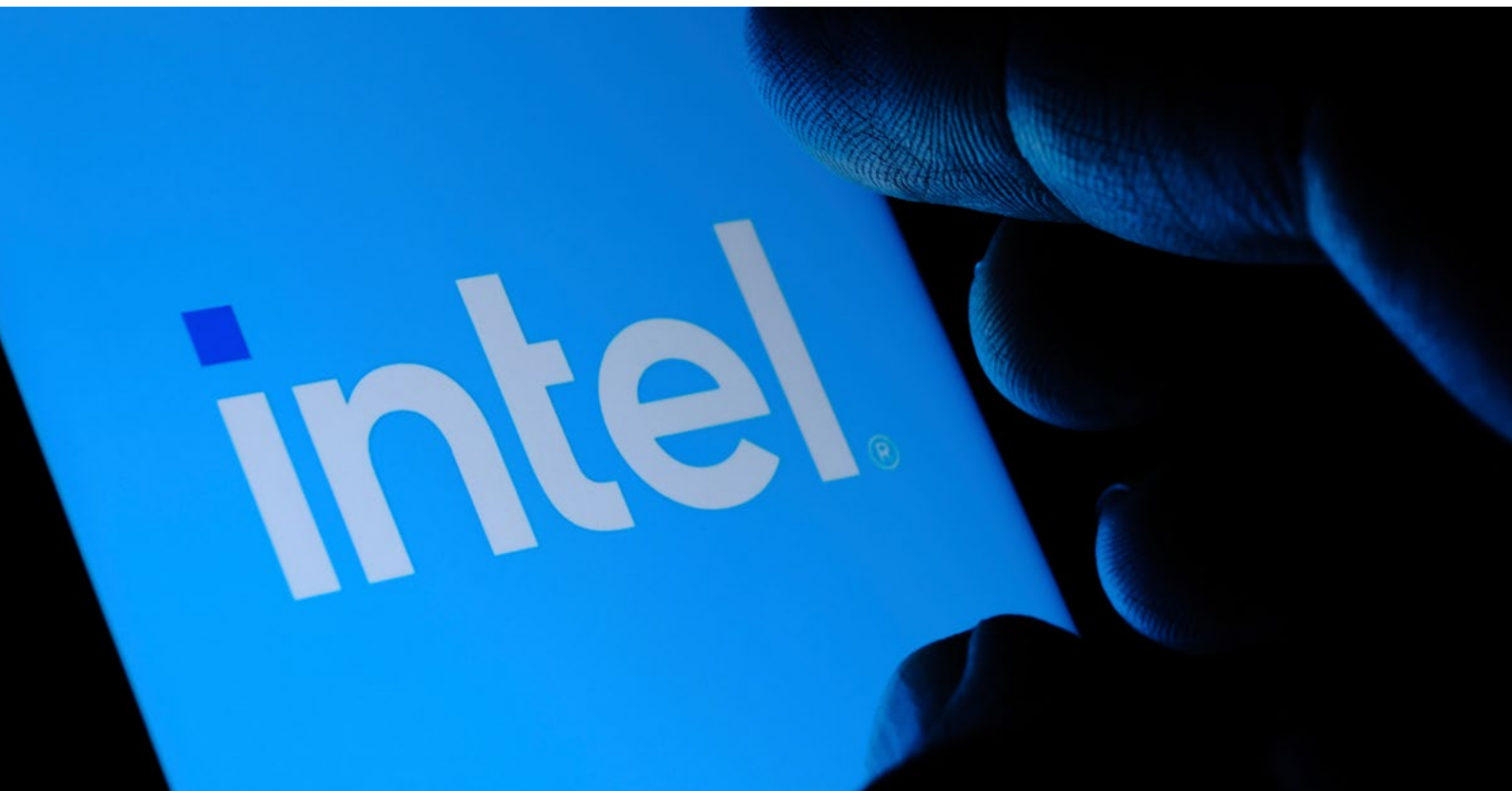


# Ranking Analysis.



# Ranking Analysis.

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## Intel remains the world's most valuable semiconductor brand at US\$22.9 billion, just ahead of TSMC at US\$21.6 billion

**Intel** (brand value down 10% to US\$22.9 billion) has barely retained its title as the world's most valuable semiconductor brand, marginally ahead of **TSMC** (brand value up 5% to US\$21.6 billion), according to a new report from leading brand valuation consultancy, Brand Finance. Intel has built a partially-consumer-facing brand based upon laptop and desktop computers (in addition to server and industrial markets), while TSMC is substantially a business-to-business brand dedicated to manufacturing semiconductors for **Apple**, **AMD**, **Nvidia** and mobile devices.

Computing power – and efficiency – is an increasingly contested and important area in global trade, artificial intelligence, mobile computing, and politics.

Obvious conflicts over the production, distribution and use of semiconductors are bubbling to the fore, a reflection of how important these brands are to the global economy.

**To maintain their brand strength and value, chip brands need to maintain their technological edge and production efficiency while also nurturing relations with governments interested in helping certain brands.**

**Alex Haigh**  
Valuation Director, Brand Finance

**Intel's** brand is built – in large part – upon very high consumer awareness in the laptop and PC market, where its chips are marketed directly to end-buyers through extensive global advertising efforts. Meanwhile **TSMC** conducts relatively trivial consumer-facing marketing, instead building a brand based upon its unique technical capabilities to produce high quality chips to third-party users at the leading edge of human technological capacity.

Top 20 Most Valuable Semiconductor Brands

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<p>1 </p> <p><b>intel.</b></p> <p>US\$22.9 bn -10%</p>	<p>2 </p> <p><b>tsmc</b></p> <p>US\$21.6 bn +5%</p>	<p>3 </p> <p><b>NVIDIA</b></p> <p>US\$16.9 bn +5%</p>	<p>4 </p> <p><b>SK hynix</b></p> <p>US\$9.1 bn -2%</p>	<p>5 </p> <p><b>Qualcomm</b></p> <p>US\$8.6 bn +10%</p>
<p>6 </p> <p><b>BROADCOM</b></p> <p>US\$8.2 bn +29%</p>	<p>7 </p> <p><b>AMD</b></p> <p>US\$6.9 bn +15%</p>	<p>8 </p> <p><b>ASML</b></p> <p>US\$5.4 bn -9%</p>	<p>9 </p> <p><b>Micron</b></p> <p>US\$5.3 bn -17%</p>	<p>10 </p> <p><b>TEXAS INSTRUMENTS</b></p> <p>US\$4.6 bn +5%</p>
<p>11 </p> <p><b>MEDIATEK</b></p> <p>US\$3.7 bn -7%</p>	<p>12 </p> <p><b>infineon</b></p> <p>US\$3.7 bn -11%</p>	<p>13 </p> <p><b>ASE GROUP</b></p> <p>US\$2.8 bn +0%</p>	<p>14 </p> <p><b>Lam RESEARCH</b></p> <p>US\$2.4 bn -17%</p>	<p>15 </p> <p><b>ST</b> life.augmented</p> <p>US\$2.3 bn +13%</p>
<p>16 </p> <p><b>TEL</b></p> <p>US\$2.2 bn -10%</p>	<p>17 </p> <p><b>ANALOG DEVICES</b></p> <p>US\$2.1 bn +4%</p>	<p>18 </p> <p><b>NXP</b></p> <p>US\$2.1 bn +3%</p>	<p>19 </p> <p><b>ANALOG DEVICES</b> AHEAD OF WHAT'S POSSIBLE™</p> <p>US\$1.9 bn +21%</p>	<p>20 </p> <p><b>KLA</b></p> <p>US\$1.9 bn -3%</p>

## Ranking Analysis.

The 2 brands are at different stages of the semiconductor value chain: on one side we have **Intel**, an Integrated Design Manufacturer that built a partially-consumer-facing brand based upon laptop and desktop computers, and on the other side we have **TSMC**, a pure-play foundry engaging with clients such as **Apple**, **ARM**, **Marvell**, **Qualcomm** and others.

Both Intel and TSMC invest significantly in research in applied physics and use that research to develop computing chips with increasingly small transistors.

### Broadcom is fastest-growing semiconductor brand, up 29%

**Broadcom** (brand value up 29% to US\$8.2 billion) is the fastest-growing brand in the rankings this year, largely in connection with increasing demand for Broadcom's networking and data devices. Broadcom has built a valuable business-to-business brand based upon deploying both wireless and wired connections for end users and network operators.

The recent increase in artificial intelligence and machine learning business operations is creating extremely high demand for Broadcom devices which can transmit very large volumes of data very quickly and very reliably.

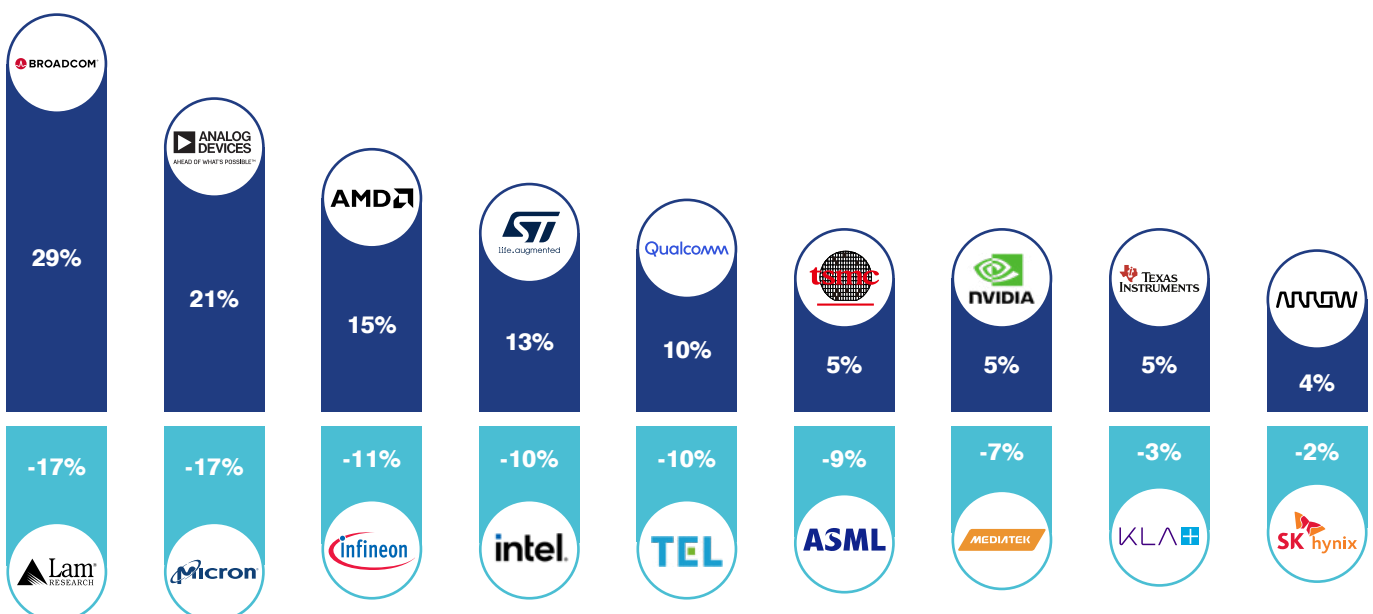
Those devices are being increasingly recognised for their application in large datacentres, and in new areas such as cars. Cars with self-driving capabilities will require the transfer of large volumes of data from different sensors throughout the vehicle to a central processing point, and **Broadcom** is applying its knowledge and experience to deploying these new devices.

The second—fastest growing brand in the ranking was **Analog Devices** (brand value up 21% to US\$1.9 billion) which is a new entrant in the rankings. Analog Devices manufactures various devices which connects real world data – such as heat, light and sound – to digital outputs which can then be transmitted on the internet.













## Brand Value Change 2022-2023 (%)

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Top 10 Strongest Semiconductor Brands

© Brand Finance Plc 2023

<p>1</p>  <p>78.9 AA+</p> <p>-1.3</p>	<p>2</p>  <p>78.7 AA+</p> <p>-0.9</p>	<p>3</p>  <p>77.9 AA+</p> <p>+0.5</p>	<p>4</p>  <p>77.3 AA+</p> <p>-6.3</p>	<p>5</p>  <p>76.1 AA+</p> <p>-2.6</p>
<p>6</p>  <p>74.8 AA+</p> <p>-3.7</p>	<p>7</p>  <p>74.6 AA+</p> <p>-0.5</p>	<p>8</p>  <p>74.0 AA</p> <p>+1.8</p>	<p>9</p>  <p>72.9 AA</p> <p>-1.9</p>	<p>10</p>  <p>71.5 AA</p> <p>-1.0</p>

AMD brand value now worth five times pre-pandemic value at US\$6.9 billion

AMD (brand value up 15% this year to US\$6.9 billion) has achieved extraordinary brand value growth since the start of the COVID-19 pandemic. Valued at US\$1.4 billion ahead of the pandemic period in early 2020, the brand is now worth almost five times as much, at just under US\$7 billion.

During the last three years, AMD has produced strong industry-leading products in high-performance computing markets such as cloud services, PCs, game consoles, and graphics. The company has also invested in building brand awareness through multiple high-impact campaigns.

The company acquired **Xilinx** in a record breaking transaction which was completed in February 2022 significantly strengthening their position in the market.

AMD has achieved strong revenue growth in both computing & graphics and in server. The core products driving success in each of these segments are **Ryzen** and **EPYC** respectively.

The company's partnerships with **Tesla** and **Samsung** are expanding its reach further to more consumers. AMD's focus on building great products, deepening customer relationships, and working with partners to achieve progress reflects an inclusive brand strategy.



## STMicroelectronics brand value grows on distributed dealer network

**STMicroelectronics** (brand value up 13% to US\$2.3 billion) is a major beneficiary of the global interest in smart devices, by manufacturing microchips for many distinct products, such as electric cars, factory machines, smartphones, and toothbrushes.

In recent years, the brand value of STMicroelectronics has grown in connection with its strong brand portfolio, reliable distribution network, and supplier base.

The company also maintains a strong dealer community that promotes products and invests in training sales teams to educate customers on maximizing product benefits – by working closely with developers, they are able to grow and develop a brand with their key target stakeholders.

## TSMC is the strongest semiconductor brand, earning AA+ rating

In addition to calculating brand value, Brand Finance also determines the relative strength of brands through a balanced scorecard of metrics evaluating marketing investment, stakeholder equity, and business performance. Compliant with ISO 20671, Brand Finance's assessment of stakeholder equity incorporates original market research data from over 100,000 respondents in 38 countries and across 31 sectors.

Despite **TSMC's** brand strength falling slightly from a score of 80.3 to 78.9, TSMC has become the sector's strongest brand. TSMC's strength as a supplier of semiconductors is based in large part upon its fundamentally strong product: it operates much of the world's leading semiconductor fabrication facilities as a result of its unique organisational knowledge and equipment.





Largest Sustainability Perceptions Value and Score

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<p>1</p> <p></p> <p></p> <p>US\$1.6 bn 6.87</p>	<p>2</p> <p></p> <p></p> <p>US\$1.1 bn 4.46</p>	<p>3</p> <p></p> <p></p> <p>US\$0.8 bn 4.29</p>	<p>4</p> <p></p> <p></p> <p>US\$0.4 bn 4.25</p>	<p>5</p> <p></p> <p></p> <p>US\$0.4 bn 4.43</p>
<p>6</p> <p></p> <p></p> <p>US\$0.4 bn 4.21</p>	<p>7</p> <p></p> <p></p> <p>US\$0.3 bn 4.14</p>	<p>8</p> <p></p> <p></p> <p>US\$0.3 bn 4.86</p>	<p>9</p> <p></p> <p></p> <p>US\$0.3 bn 4.74</p>	<p>10</p> <p></p> <p></p> <p>US\$0.2 bn 4.21</p>

# Brand Value Ranking (USDm).

## Top 20 most valuable Semiconductor brands 1-20

2023 Rank	2022 Rank		Brand	COUNTRY	2023 Brand Value	Brand Value Change	2022 Brand Value	2023 Brand Rating	2022 Brand Rating
1	1	←	Intel	United States	\$22,936	-10%	\$25,612	AA+	AA+
2	2	←	TSMC	China (Taiwan)	\$21,564	+5%	\$20,474	AA+	AAA-
3	3	←	NVIDIA	United States	\$16,922	+5%	\$16,100	AA+	AAA-
4	4	←	SK Hynix	South Korea	\$9,146	-2%	\$9,361	AA	AA+
5	5	←	Qualcomm	United States	\$8,583	+10%	\$7,774	AA+	AAA-
6	6	←	Broadcom	United States	\$8,208	+29%	\$6,368	AA	AA
7	8	↑	AMD	United States	\$6,936	+15%	\$6,053	AA+	AA+
8	9	↑	ASML	Netherlands	\$5,406	-9%	\$5,944	AA	AA+
9	7	↓	Micron Technology	United States	\$5,276	-17%	\$6,330	AA	AA
10	10	←	Texas Instruments	United States	\$4,560	+5%	\$4,353	AA+	AA+
11	12	↑	Mediatek	China (Taiwan)	🔒	🔒	🔒	🔒	🔒
12	11	↓	Infineon	Germany	🔒	🔒	🔒	🔒	🔒
13	14	↑	Ase Technology	China (Taiwan)	🔒	🔒	🔒	🔒	🔒
14	13	↓	Lam Research	United States	🔒	🔒	🔒	🔒	🔒
15	17	↑	STMicroelectronics	Switzerland	🔒	🔒	🔒	🔒	🔒
16	15	↓	Tokyo Electron	Japan	🔒	🔒	🔒	🔒	🔒
17	20	↑	Arrow Electronics	United States	🔒	🔒	🔒	🔒	🔒
18	18	←	NXP	Netherlands	🔒	🔒	🔒	🔒	🔒
19	-	New	Analog Devices	United States	🔒	🔒	🔒	🔒	🔒
20	19	↓	Kla-Tencor	United States	🔒	🔒	🔒	🔒	🔒





# Brand Spotlights.



# AMD.



# AMD

Rank

**7**



Brand Value

**US\$6.9 bn**

**+15%**

# Interview with John Taylor.



**John Taylor**  
Chief Marketing Officer,  
AMD

**AMD has improved its brand value ranking from 8th to 7th in 2023 whilst also exhibiting the 3rd fastest growth (15%) within the top 10 semiconductor brands. What have been some of the key differences you've observed since becoming CMO in 2017?**

When I became CMO in 2017, about 90% of AMD revenue was from the PC and gaming markets. As a result, the majority of our marketing efforts were spent attracting and engaging with partners, OEMs and retailers. Since then, we've launched new, leadership AMD products, expanded the markets in which we operate, and repositioned ourselves as a leader in high performance and adaptive computing. Those efforts and successes placed us in a state of hyper growth over the past five or so years. And following the acquisitions of Xilinx and Pensando in 2022, AMD now offers the industry's broadest portfolio of high-performance CPUs, GPUs, FPGAs and Adaptive SoCs – helping us claim the spot as one of the most valuable and fastest growing semiconductor brands in the world.

**AMD's acquisition of Xilinx was finalised in February last year, just over 12-months ago. How has AMD integrated Xilinx into its portfolio and how has the Xilinx brand and business complemented AMD's & vice versa?**

In the past 14 months, AMD acquired two companies that allowed us to strategically grow our data center business, as well as add AI and adaptive computing solutions to our product portfolio. Through these acquisitions, with Xilinx being the biggest acquisition in the history of semiconductors, we added new capabilities and new customers that we partner with to solve the world's toughest challenges. This includes bringing dedicated AI engines to our entire product portfolio – which started with the Ryzen AI laptops we launched earlier this year. We also now have a substantial customer base and product portfolio in key markets such as 5G, automotive, industrial, aerospace and more.

From a brand perspective, we must reinforce this mindset and focus on building AMD brand equity to strengthen our product brands as well as the collective AMD brand. We recently introduced evolved product logos making the AMD brand more prominent and consistent across the portfolio, as well as bringing the AMD parent brand to Xilinx and Pensando products. By making our “one company, one brand and one team” mantra top-of-mind, we're able to concentrate on the strength of the AMD brand.

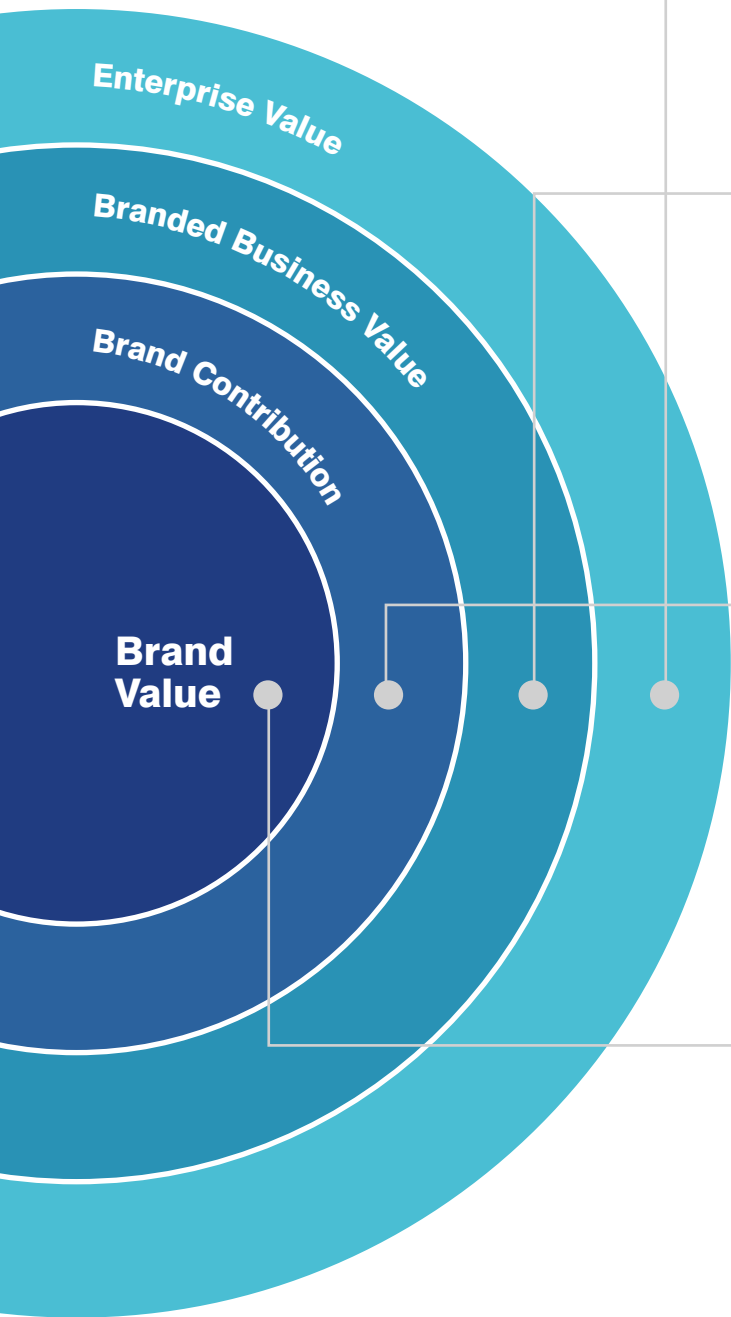
**The last 5-years have seen AMD enjoy astonishing brand value growth of ≈700% (2018-2023) whilst Brand Strength has also grown considerably. What have been the core values over this period and the current values/initiatives which will help carry AMD forwards?**

As AMD grew, we shifted our marketing approach from product-first to audience-centric and brand-first. Every product launch is an opportunity to advance our identity as a leader in technology and performance. For marketing, we've become more focused on what our engagement with a specific audience looks like in order to become a trusted partner. This is a concept we've continued to embrace, especially with the launch of our “together we advance\_” brand campaign. This campaign encapsulates how we work together with our customers to push the envelope and advance computing in innovate ways.







# Methodology.

# Definitions.



## Brand Value

 [Intel Corporation]	<p><b>+ Enterprise Value</b>  <b>The value of the entire enterprise, made up of multiple branded businesses.</b></p> <p>Where a company has a purely mono-branded architecture, the 'enterprise value' is the same as 'branded business value'.</p>
 [intel]	<p><b>+ Branded Business Value</b>  <b>The value of a single branded business operating under the subject brand.</b></p> <p>A brand should be viewed in the context of the business in which it operates. Brand Finance always conducts a branded business valuation as part of any brand valuation. We evaluate the full brand value chain in order to understand the links between marketing investment, brand-tracking data, and stakeholder behaviour.</p>
 [intel]	<p><b>+ Brand Contribution</b>  <b>The overall uplift in shareholder value that the business derives from owning the brand rather than operating a generic brand.</b></p> <p>The brand values contained in our league tables are those of the potentially transferable brand assets only, making 'brand contribution' a wider concept. An assessment of overall 'brand contribution' to a business provides additional insights to help optimise performance.</p>
 [intel]	<p><b>+ Brand Value</b>  <b>The value of the trade mark and associated marketing IP within the branded business.</b></p> <p>Brand Finance helped to craft the internationally recognised standard on Brand Valuation – ISO 10668. It defines brand as a marketing-related intangible asset including, but not limited to, names, terms, signs, symbols, logos, and designs, intended to identify goods, services or entities, creating distinctive images and associations in the minds of stakeholders, thereby generating economic benefits.</p>

# Brand Valuation Methodology.

## Definition of Brand

Brand is defined as a bundle of trademarks and associated IP which can be used to take advantage of the perceptions of all stakeholders to provide a variety of economic benefits to the entity.

## Brand Value

Brand value refers to the present value of earnings specifically related to brand reputation. Organisations own and control these earnings by owning trademark rights.

All brand valuation methodologies are essentially trying to identify this, although the approach and assumptions differ. As a result published brand values can be different.

These differences are similar to the way equity analysts provide business valuations that are different to one another. The only way you find out the “real” value is by looking at what people really pay.

As a result, Brand Finance always incorporates a review of what users of brands actually pay for the use of brands in the form of brand royalty agreements, which are found in more or less every sector in the world.

This is sometimes known as the “Royalty Relief” methodology and is by far the most widely used approach for brand valuations since it is grounded in reality.

It is the basis for a public rankings but we always augment it with a real understanding of people’s perceptions and their effects on demand – from our database of market research on over 3000 brands in over 30 markets.

### Disclaimer

Brand Finance has produced this study with an independent and unbiased analysis. The values derived and opinions produced in this study are based only on publicly available information and certain assumptions that Brand Finance used where such data was deficient or unclear. Brand Finance accepts no responsibility and will not be liable in the event that the publicly available information relied upon is subsequently found to be inaccurate. The opinions and financial analysis expressed in the report are not to be construed as providing investment or business advice. Brand Finance does not intend the report to be relied upon for any reason and excludes all liability to any body, government or organisation.



# Brand Strength.

## Brand Strength

Analytical rigour and transparency are at the heart of our approach to brand measurement at Brand Finance. Therefore, in order to adequately understand the strength of brands we conduct a structured, quantitative review of data that reflect the 'Brand Value Chain' of brand-building activities, leading to brand awareness, perceptions and onwards to brand-influenced customer behaviour.

To manage the 'Brand Value Chain' process effectively we create and use the "Brand Strength Index" (BSI). This index is essentially a modified Balanced Scorecard split between the three core pillars of the 'Brand Value Chain': **Brand Inputs**, **Brand Equity** and **Brand Performance**.



### 1 Attribute Selection and Weighting

Although we follow a general structure incorporating the three pillars (Brand Inputs, Brand Equity and Brand Performance), the attributes included are different depending on the sector. A brand strength index for a luxury apparel brand will differ in structure from an index designed for a telecommunications brand. An index for luxury apparel brand may emphasize the exclusiveness, word of mouth recommendation, and price premium, whereas an index for a telecommunications company may emphasize customer service and ARPU as important metrics.

These attributes are weighted according to their perceived importance in driving the following pillar: Brand Investment measures in driving Brand Equity; Brand Equity measures for Brand-Related Business Performance measures; and finally the relevance of Brand-Related Business Performance measures for driving business value.

### 2 Data Collection

Brand's ability to influence purchase depends primarily on people's perceptions. Therefore, the majority of the Brand Strength Index is derived from Brand Finance's proprietary Global Brand Equity Research Monitor research, a quantitative study of a sample of over 100,000 people from the general public on their perceptions of over 4,000 brands in over 25 sectors and 37 countries.

However, at Brand Finance we also believe that there are other measures that can be used to fill gaps that survey research may not capture. These include total investment levels – for example in marketing, R&D, innovation expenditure, that can be a better guide to future performance than surveys. They also include online measures – such as ratings by review sites and social media engagement that can give a more granular understanding of marketing effectiveness. Finally they also include real behaviour – for example net additions, customer churn and market share, to overcome the tendency for surveys to incorporate intended behaviour rather than real.

Over a period of 3 to 4 months each year, we collect all this data across all the brands in our study in order to accurately measure their comparative strength.



### 3 Benchmarking and Final Scoring

In order to convert raw data in to scores out of 10 that are comparable between attributes within the scorecard, we then have to benchmark each attribute. We do this by reviewing the distribution of the underlying data and creating a floor and ceiling based on that distribution.







Each brand is assigned a Brand Strength Index (BSI) score out of 100, which feeds into the brand value calculation. Based on the score, each brand is assigned a corresponding rating up to AAA+ in a format similar to a credit rating.

Analysing the three brand strength measures helps inform managers of a brand's potential for future success.
















# Global Brand Equity Monitor.

Original market research in 38 countries and across more than 31 sectors with approximately 150,000 consumers rating over 5,000 brands.

## Tier 1

-  Apparel
-  Automobiles
-  Luxury Automobiles
-  Banks
-  Cosmetics & Personal Care
-  Food
-  Insurance
-  Oil & Gas
-  Restaurants
-  Retail & E-Commerce
-  Telecoms
-  Utilities

## Tier 2

-  Airlines
-  Luxury Apparel
-  Appliances
-  Beers
-  Luxury Cosmetics
-  General Retail
-  Healthcare Services
-  Hotels
-  Household Products
-  Logistics
-  Media
-  Pharma
-  Real Estate
-  Soft Drinks
-  Spirits & Wine
-  Technology
-  Tyres



## Brand KPIs and Diagnostics

### 1. Brand Funnel



#### Awareness

Have heard of your brand

#### Familiarity

Know something about your brand

#### Consideration

Would consider buying/using your brand

### 2. Brand Usage

### 3. Quality

### 4. Reputation

### 5. Loyalty

### 6. Closeness

### 7. Recommendation (NPS)

### 8. Word of Mouth

### 9. Brand Imagery

### 10. Advertising Awareness

### 11. Brand Momentum



# Highlights from the Global Brand Equity Monitor.

Brand Finance’s proprietary market research provides a robust assessment of brand health on key equity measures, allowing comparison both within and across product and service categories. Benchmarking against brands outside your sector is especially helpful in assessing the real strength of brand – not just the ‘best of a bad bunch’ in a category where brands are generally weaker.

## What makes a brand great?

Amazon is undoubtedly one of the world’s strongest brands, one of just a handful achieving the highest AAA+ rating. It has an extremely strong brand funnel, with near-universal familiarity, and consideration, and while its reputation score is not best-in-class, it is stronger than many of its critics might think.

Every strong brand has its own winning formula, and our research highlights Amazon’s particular advantages. Top of that list is the outstanding value which shoppers believe Amazon delivers. Amazon ranks on this measure in big markets such as Brazil, USA, UK, and is #1 among retailers in many more. Value has always been a big driver of consumer behaviour, but Amazon also delivers a slick shopping experience (“excellent website/apps”), and this powerful combination is irresistible for many consumers, even those who question Amazon’s values and broader corporate reputation.





## Does brand purpose deliver?

Argument rages among CMOs and marketing gurus over this issue. The jury is out – our data suggests that being seen to “care about the wider community” does correlate somewhat with higher Consideration levels, and is an asset particularly for local favourites such as **Jio** (India) or **Bunnings** (Australia). But brands like **McDonald’s** and **Nike** (as well as Amazon) are liked and desired despite somewhat moderate reputations on sustainability and values.

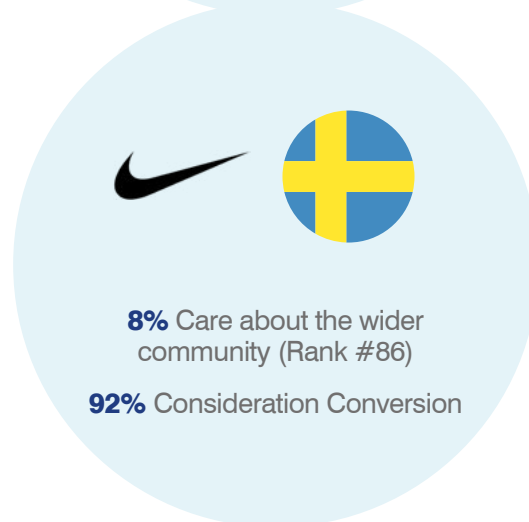
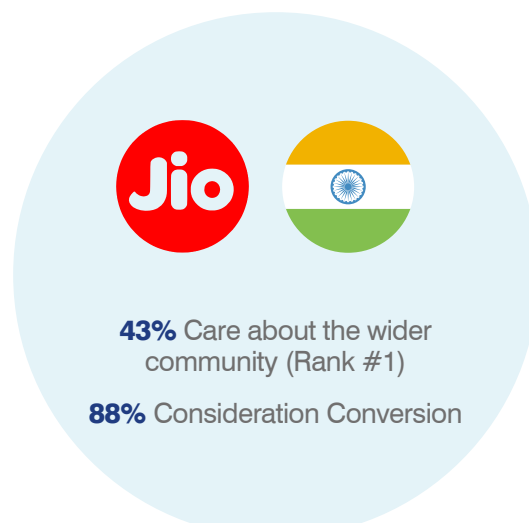
## Who's the coolest cat?

In categories like apparel, tech and automotive, sustainability can make you cool, but it’s not the only way. **Porsche** wins relatively few plaudits for sustainability, but its übercoolness is very apparent.

## Selected Rankings for Amazon – All Non-Luxury Brands

	Great value for money	Excellent website/apps
	5	5
	1	1
	8	1
	6	1

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**Highlights from the Global Brand Equity Monitor.**

Similarly in the apparel category (especially footwear), the correlation between coolness and sustainability is not especially high.

Meanwhile in France, the epitome of chic, the 2<sup>nd</sup>-highest highest scorer among non-luxury brands is... **Burger King**.

**Get your brand talked-about**

Cool brands get talked about, and word-of-mouth (WOM) is another key asset some brands possess. It has proven impact on brand growth, hence WOM's inclusion in our Brand Strength Index model.

In an absolute sense, big brands get talked about a lot more than small ones – their sheer mass presence and relevance ensures that. But deeper analysis reveals a number of challenger brands who look set to profit from above-expectation WOM levels and positive consumer sentiment. Keep an eye on **Tim Horton's** in Spain, **Peros Garment Factory** (Canada), **SAIC** in, yes, the USA and **iinet** in Singapore.



**Top-ranked brands for being “Cool” (Among Category Users) © Brand Finance Plc 2023**

	1 <sup>st</sup>	2 <sup>nd</sup>	3 <sup>rd</sup>
	 PORSCHE	<b>Jeep</b>	
	 CONVERSE		 PORSCHE
		 PORSCHE	 UNDER ARMOUR

# Our Services.



# Consulting Services.

## Make branding decisions using hard data

### Brand Research

#### *What gets measured*

Brand evaluations are essential for understanding the strength of your brand against your competitors. Brand Strength is a key indicator of future brand value growth whether identifying the drivers of value or avoiding the areas of weakness, measuring your brand is the only way to manage it effectively.

- + Brand Audits
- + Primary Research
- + Syndicated Studies
- + Brand Scorecards
- + Brand Drivers & Conjoint Analysis
- + Soft Power



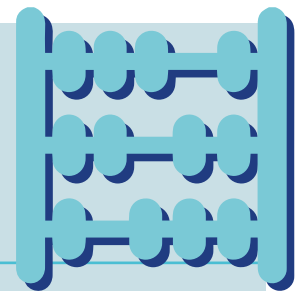
- + Are we building our brands' strength effectively?
- + How do I track and develop my brand equity?
- + How strong are my competitors' brands?
- + Are there any holes in my existing brand tracker?
- + What do different stakeholders think of my brand?

### Brand Valuation

#### *Make your brand's business case*

Brand valuations are used for a variety of purposes, including tax, finance, and marketing. Being the interpreter between the language of marketers and finance teams they provide structure for both to work together to maximise returns.

- + Brand Impact Analysis
- + Tax & Transfer Pricing
- + Litigation Support
- + M&A Due Diligence
- + Fair Value Exercises
- + Investor Reporting



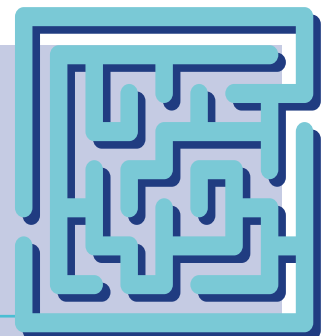
- + How much is my brand worth?
- + How much should I invest in marketing?
- + How much damage does brand misuse cause?
- + Am I tax compliant with the latest transfer pricing?
- + How do I unlock value in a brand acquisition?

### Brand Strategy

#### *Make branding decisions with your eyes wide open*

Once you understand the value of your brand, you can use it as tool to understand the business impacts of strategic branding decisions in terms of real financial returns.

- + Brand Positioning
- + Brand Architecture
- + Franchising & Licensing
- + Brand Transition
- + Marketing Mix Modelling
- + Sponsorship Strategy



- + Which brand positioning do customers value most?
- + What are our best brand extension opportunities in other categories and markets?
- + Am I licensing my brand effectively?
- + Have I fully optimised my brand portfolio?
- + Am I carrying dead weight?
- + Should I transfer my brand immediately?
- + Is a Masterbrand strategy the right choice for my business?

# Brand Evaluation Services.



## How are brands perceived in my category?

Brand Finance tracks brand fame and perceptions across 30 markets in 10 consumer categories. Clear, insightful signals of brand performance, with data mining options for those who want to dig deeper – all at an accessible price.

## What if I need more depth or coverage of a more specialised sector?

Our bespoke brand scorecards help with market planning and can be designed to track multiple brands over time, against competitors, between market segments and against budgets. Our 30-country database of brand KPIs enables us to benchmark performance appropriately.

## Do I have the right brand architecture or strategy in place?

Research is conducted in addition to strategic analysis to provide a robust understanding of the current positioning. The effectiveness of alternative architectures is tested through drivers analysis, to determine which option(s) will stimulate the most favourable customer behaviour and financial results.

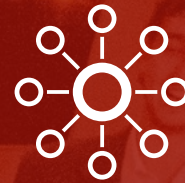
## How can I improve return on marketing investment?

Using sophisticated analytics, we have a proven track record of developing comprehensive brand scorecard and brand investment frameworks to improve return on marketing investment.

## What about the social dimension? Does my brand get talked about?

Social interactions have a proven commercial impact on brands. We measure actual brand conversation and advocacy, both real-world word of mouth and online buzz and sentiment, by combining traditional survey measures with best-in-class social listening.

# Brand Dialogue<sup>®</sup>



With strategic planning and creative thinking, we develop communications plans to create dialogue with stakeholders that drives brand value.

Our approach is integrated, employing tailored solutions for our clients across PR and marketing activations, to deliver strategic campaigns, helping us to establish and sustain strong client relationships. We also have a specific focus on geographic branding, including supporting nation brands and brands with a geographical indication (GI).

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Brand Dialogue Limited is a member of the Brand Finance Plc Group



## Research, Strategy & Measurement

- Brand & Communications Strategy
- Campaign Planning
- Market Research & Insights
- Media Analysis



## Public Relations & Communications

- Media Relations
- Press Trips & Events
- Strategic Partnerships & Influencer Outreach
- Social Media Management



## Marketing & Events

- Promotional Events
- Conference Management
- Native Advertising
- Retail Marketing



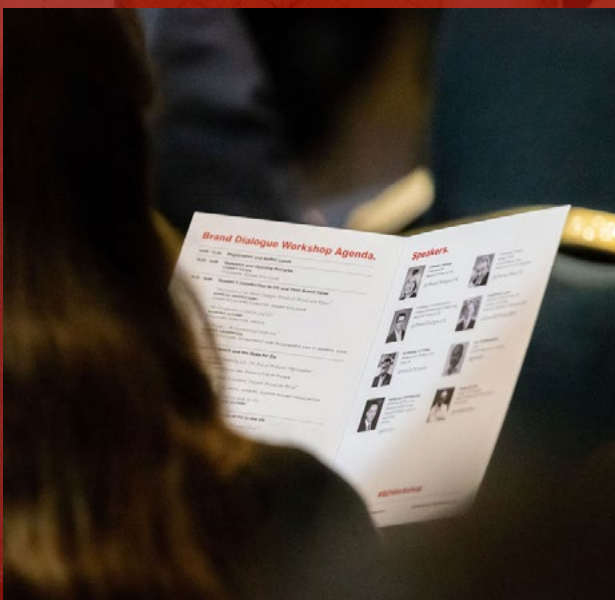
## Content Creation

- Bespoke Publications, Blogs & Newsletters
- Press Releases
- Marketing Collateral Design
- Social Media Content



## Strategic Communications

- Crisis Communications
- Brand Positioning & Reputation
- Geographic Branding
- Corporate Social Responsibility (CSR)



# Brand Finance Network.

For further information on our services and valuation experience, please contact your local representative:

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